

Addressing Barriers for Small Businesses in Contracting with the DOE Office of Environmental Management

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About the EMCBC

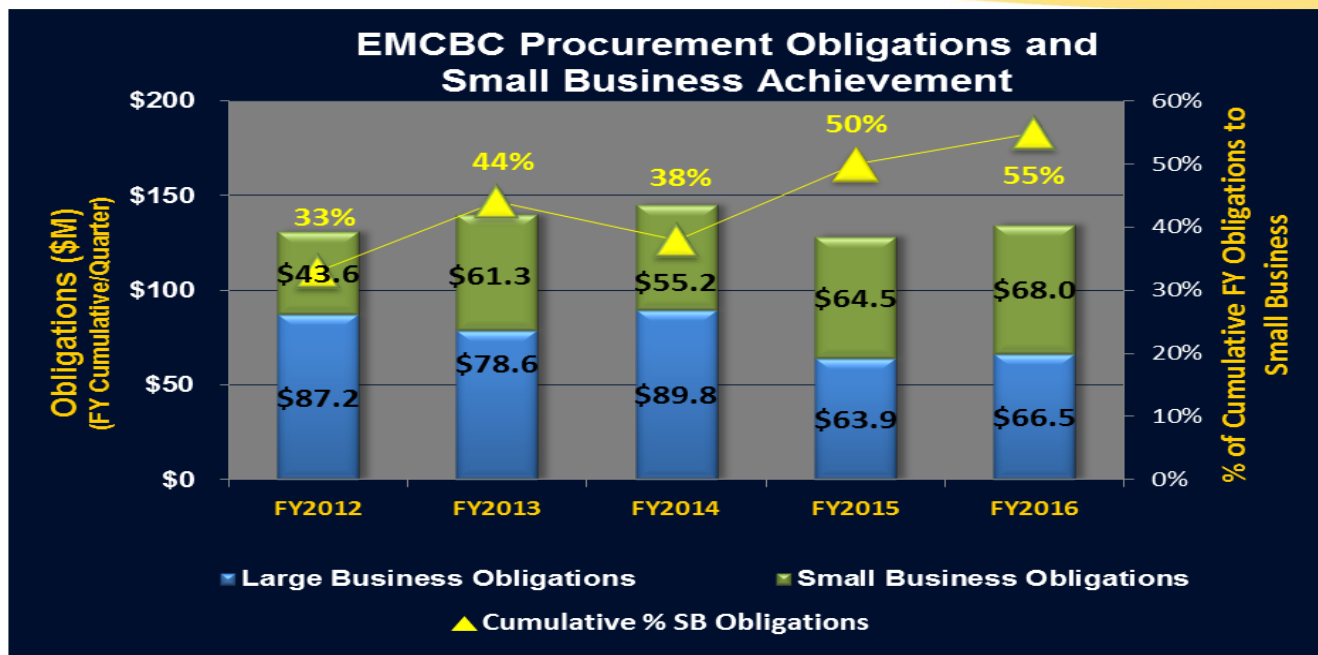
Mission: To provide an integrated services center with a valued, dedicated and well-trained staff to execute exemplary core business and technical services that are focused on the safe, compliant and efficient execution of EM activities at supported sites.

Consolidated Functions

Financial Management
Logistics Management
Information Resource Management
Human Resources
Contracting
Cost Estimating and Analysis
Legal Services
Technical Services



Small Business First



DOE P 547.1, “Small Business First Policy”

DOE is committed to maximizing opportunities for small business contracts, including prime contracts and subcontracts while driving towards operational excellence and efficiency across the enterprise.

U.S. Department of Energy
Washington, D.C.

POLICY
DOE P 547.1

Approved: 12-14-2012

SUBJECT: SMALL BUSINESS FIRST POLICY

PURPOSE AND SCOPE

To establish a Small Business First Policy that:

- (1) Enforces compliance with the Small Business Act (Public Law 85-536, as amended), Small Business Jobs Act of 2010, and other applicable laws, Executive Orders, regulations and best business practices.
- (2) Ensures prime contracting opportunities are available to the maximum extent practicable to small business concerns, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns.
- (3) Ensures the formal reporting of market research prior to approval of a contract action to other than a small business in accordance with Federal Acquisition Regulation (FAR) Part 10.
- (4) Ensures accountability via performance expectations of Program Officials, Contracting Officers and other acquisition officials relative to consultation, coordination and approval of contract actions.

POLICY

The Department of Energy (DOE) is committed to maximizing opportunities for small business concerns, including prime contracts and subcontracts, while driving towards operational excellence and efficiency across the enterprise.

It is the policy of DOE that its program and acquisition officials responsible for the initiation, review, approval, execution and/or modification of contract actions (i.e. relating to contract awards, orders placed under Federal Supply Schedules, orders placed under Government-wide Acquisition Contracts, Blanket Purchase Agreements, Multiple Award Contracts, Blanket Basic Ordering Agreements, Basic Agreements, letter contracts, and contract modifications outside the original scope of work using appropriated funds) be committed to provide maximum practicable prime contracting opportunities to small businesses consistent with applicable laws by complying with the following:

AVAILABLE ONLINE AT:
www.doe.gov/p547

INITIATED BY:
Office of Economic Impact and
Diversity, Office of Small and
Disadvantaged Business Utilization

PRIMARY NAICS CODES

| NAICS Code | NAICS DESCRIPTION |
|------------|--|
| 541620 | ENVIRONMENTAL CONSULTING SERVICES |
| 541611 | ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES |
| 561210 | FACILITIES SUPPORT SERVICES |
| 562211 | HAZARDOUS WASTE TREATMENT AND DISPOSAL |
| 562910 | REMEDIATION SERVICES |

Recently Awarded Contracts

| Acquisition Description/ Category | Solicitation Method | Contract Type | Period of Performance | Contract Value | Small Business Award |
|---|---------------------------------|--------------------------------------|-----------------------|----------------|----------------------|
| Carlsbad Field Office | | | | | |
| Carlsbad Technical Assistance | Competitive Small Business | Firm-Fixed Price | 1/2/16-1/1/21 | \$42.4M | Yes |
| Idaho | | | | | |
| Idaho NRC | Competitive Small Business | Firm-Fixed Price | 4/1/16-3/31/21 | \$32.7M | Yes |
| Idaho Cleanup Project Core | Full and Open Competition | Cost Plus Incentive Fee | 6/1/16-5/31/21 | \$1.4B | No |
| Oak Ridge EM | | | | | |
| Transuranic Waste Processing Facility | Competitive Small Business | Fixed Price, CPAF | 10/19/15-10/18/18 | \$127.9M | Yes |
| Portsmouth Paducah Project Office | | | | | |
| Portsmouth/Paducah DUF6 Conversion Facilities | Full and Open Competition | Cost, FFP, Award Fee | 2/1/17-1/31/22 | \$318.8M | No |
| Paducah Infrastructure Support Services | Competitive Small Business | Firm-Fixed Price | 12/1/15-9/30/20 | \$177.2M | Yes |
| Portsmouth Infrastructure Support Services | Competitive Small Business | Firm-Fixed Price | 1/15/16-1/14/21 | \$140M | Yes |
| Office of River Protection | | | | | |
| 222-S Laboratory Services | Competitive Small Business | Fixed Price | 9/21/15-9/20/17 | \$44.6M | Yes |
| EM Los Alamos | | | | | |
| EM Los Alamos Bridge Contract | Sole Source | Cost Plus Award Fee | 10/1/15-9/30/16 | \$310M | No |
| Other | | | | | |
| Moab Utah | Non-Competitive IDIQ Task Order | Firm-Fixed Price | 10/1/16-9/30/21 | \$154M | Yes |
| Headquarters Information Technology | Competitive Small Business | FFP, Non-Fee Cost-Reimbursable, IDIQ | 3/1/2017-2/28/22 | \$39M | Yes |

EM Industry Workshop

- **EM Head of Contracting Activity (EM-HCA) conducted an industry workshop providing both large and small businesses an opportunity to provide issues encountered in conducting business with EM (September 2016)**
- **Industry identified several concerns regarding small business participation in EM procurements**
- **EM-HCA directed a multi-functional tiger team be formed to address concerns presented by industry and identify ways to increase small business participation**
- **Team deliverable forecasted due date: April 2017**

WORKSHOP



Industry Comments

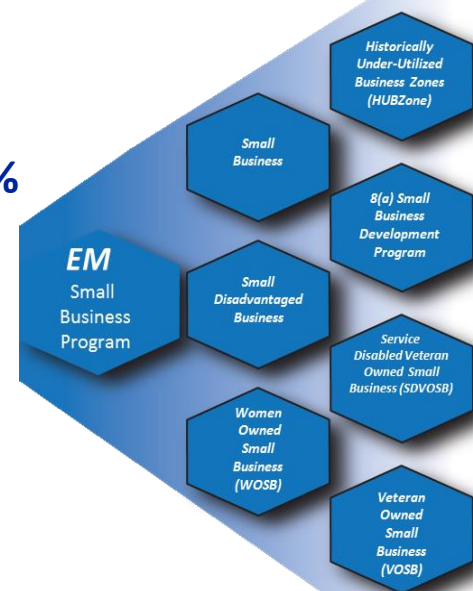
- Decreasing number of small businesses under DOE procurements
- Lack of discrete scopes of work that could be executed by small businesses independent of major site contract
- Identify scope elements or Contract Line Item Numbers (CLINs) in unrestricted solicitations that shall be performed by small businesses
- Need for DOE to better define meaningful work
- Include evaluation criteria and scoring of small business subcontracting approach in proposal evaluations
- Tailor past performance evaluation criteria for small business critical subcontractors to encourage growth



Addressing the Barriers (DOE)

➤ Small Business Tenets of Recent Solicitations:

- Mandatory subcontracting of 30-35% with 50-65% of subcontract dollars to small business
- Minimum category goals:
 - Service-disabled veteran-owned small businesses: 3%
 - HUBZone small businesses: 3%
 - Small disadvantaged businesses: 5-10%
 - Women-owned small businesses: 5-10%
- Define “meaningful work” for small businesses
- Allow identification of critical subcontractors pre-award at any dollar level
- Strengthen small business subcontracting plan performance measurements



Addressing the Barriers (Industry)

- **Respond to Special Notices for Market Research**
 - **Extremely important for interested small businesses to answer ALL questions in DOE Requests for Information/Sources Sought**
 - **Submit Capabilities Statements**
- **Attend Pre-Solicitation/Pre-Proposal Conferences**
 - **Obtain Additional Details of Requirement**
 - **Provide Feedback to Acquisition Team**
 - **Develop Teaming and Mentor Protégé Opportunities**
- **Attend Conferences, Trade Fairs and DOE EM Business Opportunities Forum (quarterly)**
- **Build capabilities at the subcontract level under existing contracts in order to enhance opportunities within future competitive DOE prime procurements**
- **Engage the Supply Chain Management Center (SCMC)**

How to get Into the Game:

- ✓ Go to the SCMC website at www.thescmcgroup.com to learn more about the SCMC
- ✓ Self-identify as a potential supplier partner by providing information about your company and its capabilities
- ✓ Partner with your local or other DOE prime contractors within the enterprise
- ✓ Network and partner with site small business coordinators, participate in local small business forums



**Supply Chain
Management Center**

In collaboration with the Supply Chain Management Center (SCMC), EMCBC is monitoring Strategic Sourcing at fourteen EM prime contractor locations: Savannah River, Richland, Office of River Protection, Idaho, Oak Ridge, Waste Isolation Pilot Plant, Portsmouth, Paducah, and West Valley.

Contact Us

Contact a Commodity Manager

If you have a question regarding a specific commodity, please direct your question to the appropriate Commodity Manager.

| Strategic Commodity Team | Commodity Manager | Email address |
|----------------------------|-------------------|--|
| Professional Services | David Boyd | dboyd@kcp.com |
| Information Technology | Karen Cassel | kcassel@kcp.com |
| Operating Supplies | Doug Ward | dward@kcp.com |
| Transportation & Logistics | Bryan Rhodes | brhodes@kcp.com |
| Travel | Paul Biagioli | pbiagioli@kcp.com |

[Home](#) [Our Clients](#) [Agreements](#)

Feedback

Please click the button below to provide your feedback.

[Provide Feedback](#)

Supplier Profile

Tell us about your company. The SCMC will use this information, along with other data points, when selecting suppliers that can best serve our purchasing customers.

[Supplier Profile](#)

- **EMCBC Current Opportunities**
 - Website: <http://emcbc.doe.gov/about/CurrentSolicitationWebsites>
- **FedConnect**
 - Website: <https://www.fedconnect.net/FedConnect/>
 - Register with FedConnect to access solicitations
- **Register in the System for Award Management (SAM)**
 - Website: <http://www.sam.gov/>
 - Register in SBA Dynamic Small Business Search
- **SUB-Net: <http://web.sba.gov/subnet/>** - SBA listing of subcontracting solicitations and opportunities posted by large prime contractors and other non-federal agencies
- **Other Useful Websites**
 - Federal Organizations utilize Federal Business Opportunities (FedBizOpps): <http://www.fbo.gov>
 - DOE Acquisition Forecast: <https://energy.gov/osdbu/acquisition-forecast>

DOE's Small Business Opportunity Tools:

<http://energy.gov/osdbu/small-business-services/guidance-small-businesses-how-do-business-department-energy>

➤ **EMCBC Federal Procurement Director, Office of Contracting:**

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