



# AECOM

**Built to deliver a better world**

# Built to Deliver a Better World

We design, build, finance and operate infrastructure assets for governments, businesses and organizations in more than 150 countries. As a fully integrated firm, we connect knowledge and experience across our global network of experts to help clients solve their most complex challenges.



**150+**

Serving clients in over 150 countries

**ACM**

NYSE

**85K**

Dedicated global professionals

**\$19B**

Revenue reported March 2015



# Markets & Solutions



## Global Services

- Architecture & Design
- Asset Management
- Construction
- Cost Management
- Decommissioning & Closure
- Economics
- Engineering
- Environmental Services
- International Development
- IT & Cybersecurity
- Operations & Maintenance
- Planning & Consulting
- Program Mgmt / Construction Mgmt
- Risk & Resilience
- Technical Services

## Specialized

- Alt. Delivery Models
- Cities Solutions
- Converged Resilience
- Equity Investment
- Multinational investment & Dev
- Process Technologies
- Public Private Partnerships

# Overview

Our structure strongly positions us to design, build, finance and operate infrastructure assets for clients around the world.

## Design and Consulting Services Group

- Operating in the Americas, Europe-Middle East-Africa and Asia-Pacific, DCS includes technical services such as **architecture, cost consultancy, design, economics, energy, engineering, environmental, planning and program management.**

## Construction Services Group

- Made up of two segments, Building Construction; and Energy, Infrastructure and Industrial Construction; this group is focused on leveraging its expanded capabilities to provide **a full suite of construction services to multinational clients.**

## Management Services Group

- We provide a broad array of **services to the U.S. federal government as well as national governments around the world.**
  - Asset Mgmt
  - Decommissioning & Closure
  - Intl. Dev
  - IT & Cyber
  - O&M
  - Program Mgmt
  - Risk Mgmt
  - Technical Services

# Key Areas of Interest

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Architecture Services

Construction Management

Engineering

Environmental

Information Technology & Secure Cloud Computing

Management & Operations

Systems Engineering & Technical Asst.



# Doing Business with AECOM

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## Making Connections:

- Contact our **Small Business Liaison Officers (SBLOs)**
- **Discuss** your capabilities and our opportunities
- SBLOs will introduce you to the appropriate business units and the right technical and business development personnel
- **Co-market** our joint capabilities and contract attributes to customers
- **WIN**

## Small Business Liaison Officers (SBLOs)

### Management Services

- Joni Blizzard  
Joni.blizzard@aecom.com

### Design & Consulting Services

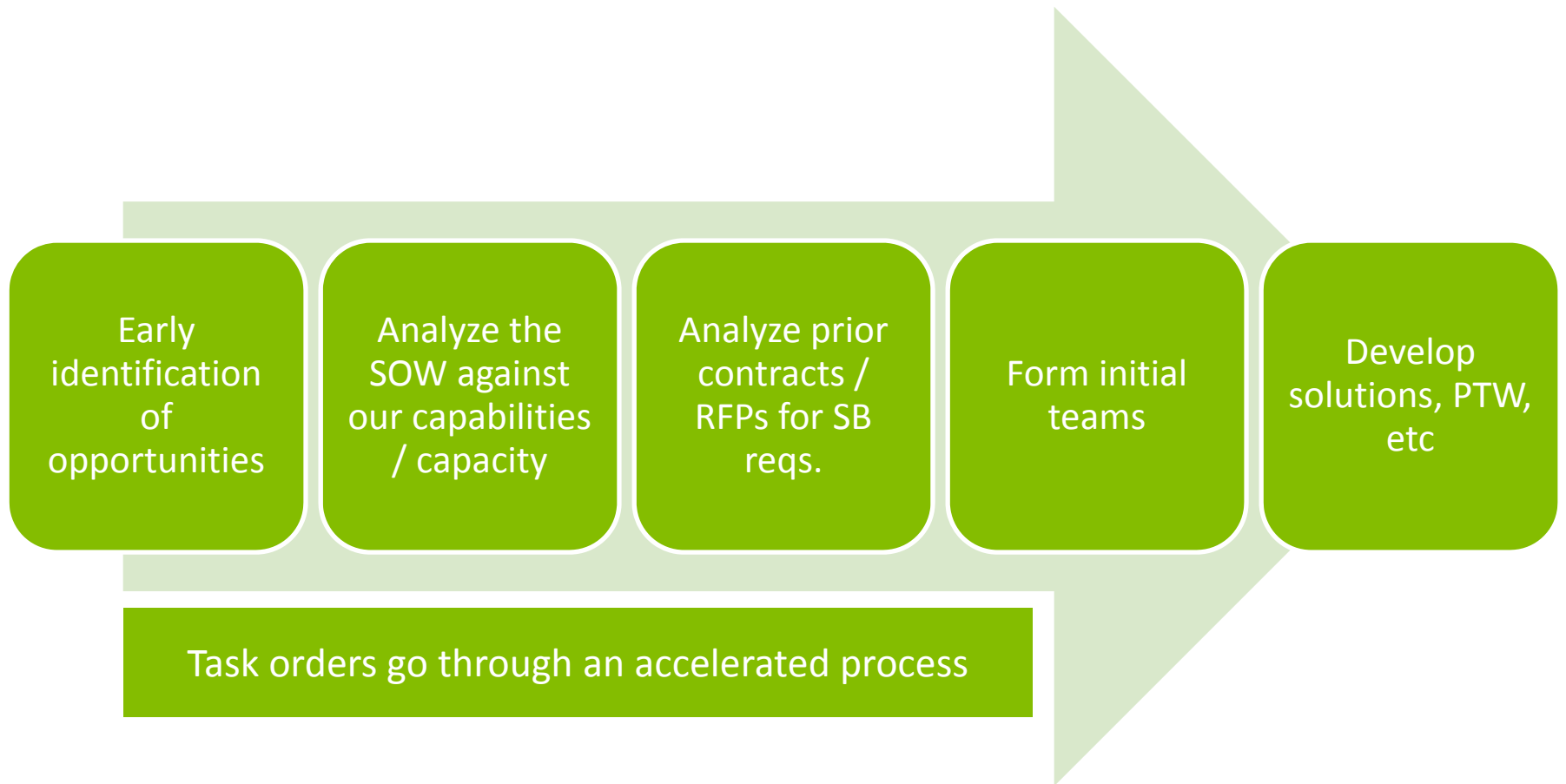
- Shawn Ralston shawn.ralston@aecom.com

### Construction Services Group

- Sam Artis  
sam.artis@aecom.com

# Joining Our Team

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We look to form long-term relationships