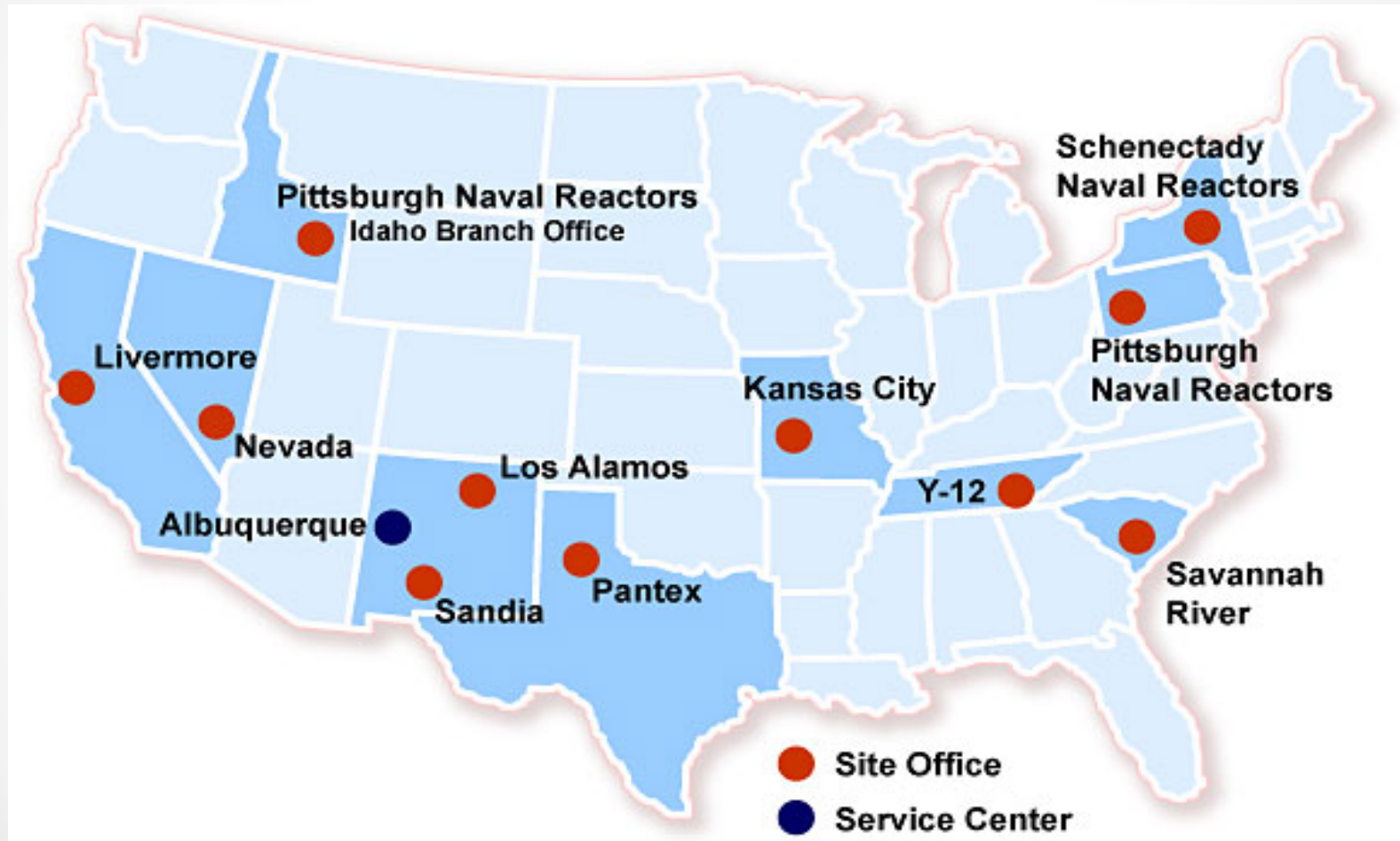


Doing Business with National Nuclear Security Administration

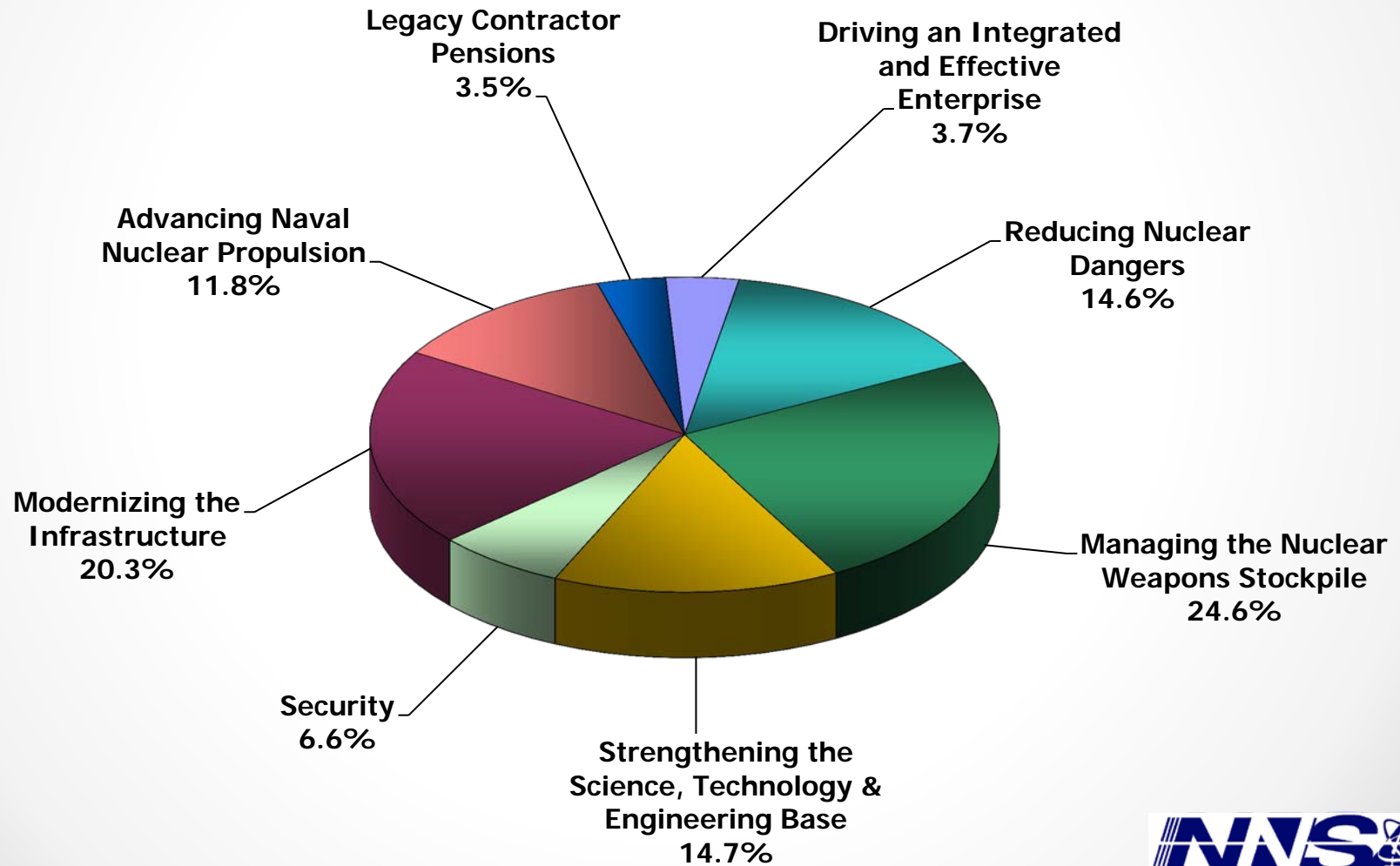
Gregory F. Gonzales, NNSA Small Business Program Manager



NNSA's Sites



FY 2015 Budget Request - \$11.7B



Upcoming Opportunity

NEPA Environmental Services

NEPA – Provide NEPA Environmental Services across the NNSA and DOE enterprise

- Estimated Value \$125M
- Period of Performance 5 years
- Acquisition Approach GSA Sched. 899
- Estimated RFP Release Sometime in 2015
- NAICS Code 541620 (\$14M)
- Point of Contact:
 - Greg Gonzales/NNSA

* Opportunity forecasts are subject to change at the discretion of the Contracting Officer



NNSA Procurement Initiatives

- Combining Similar Requirements/Strategic Sourcing
 - Combining related requirements into larger contracts – emphasizing small businesses
 - Requires networking and strategic alliances/teaming
 - Requests for Information – More Responses = More Set-asides
- Continued use of Interagency Agreement with U.S. Army Corps of Engineers
 - Albuquerque District
 - Nashville, TN District
 - Huntington, WV District
 - Tulsa, OK District
 - Sacramento, CA District
 - Charleston, SC District
- SB Set Asides used by the Corps for NNSA requirements
 - NNSA/USACE MOA – Small Business commitment
 - Success Story – Bear Creek Road, Woman Owned Small Business

NNSA Procurement Initiatives

- Use of GSA Schedules (FAR 8)
 - NNSA will use GSA Schedules as part of a balanced portfolio
 - Schedules used by NNSA (including but not limited to)
 - MOBIS
 - Schedule 70
 - Alliant Small Business
 - Schedule 874
 - Schedule 899
 - GSA PES
 - Track Acquisition Forecast Respond to Sources Sought or Request for Information, and contact Contracting Officer for inclusion on bidder's list

NNSA Procurement Initiatives

- Use of Enterprise-Wide BPAs
 - NNSA will continue to use BPAs for meeting mission requirements
 - Critical for small businesses to compete for BPA selections
 - On-Ramp/Off-Ramp Periods create increased opportunities
 - Use strategic partnerships to be added as Team Member or Subcontractor to CTA
- Strong small business teams challenge “traditional” large business work

NNSA Procurement Initiatives

- Continued emphasis on use of Firm-Fixed Price Contracts
 - Requires well defined scope of work with minimal uncertainties
 - Recurring requirements with well-known outcomes
 - Defined funding stream/allows for innovation – what vs. how
- Solutions
 - We recognize the challenges
 - Focusing on mitigating concerns
 - Creating well-defined smaller Scopes of Work
 - Utilizing Hybrid contracts
 - Multiple CLINS (FFP, T&M, Cost)

NNSA Procurement Initiatives

- Results
 - More new awards for small business teams
 - More flexible/responsive teams
 - New construction projects and more work ahead
 - FY'14: ~\$1.7B in small business funding
 - FY'15 – Anticipate increase in SB obligations

Acquisition Forecast

- **NNSA's 3-Year Acquisition Forecast**
 - Prime DOE/NNSA Contracting Opportunities
 - Subcontracting Opportunities Available from M&O Contractors
- **Web URL**

<https://hqlnc.doe.gov/support/nnsaforecast.nsf>

<http://hqlnc.doe.gov/forecast>

Contact Information

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