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Small Business Procurement and Contracting Opportunities with US DOE Prime Contractors

Bill Badger, CH2M HILL Environment and Nuclear Business Group Session #53, Tuesday, 17 March 2015

CH2M HILL Today

We are an industry-leader in program management, construction management, engineering, procurement, and operations.



- Headquartered in Englewood, Colorado
- More than 25,000 employees
- Broadly diversified across multiple business sectors
- US\$6.6 billion in revenue
- Actively working in more than 105 countries around the world
- Named a Fortune 100 Best Company to Work for six times
- Strong safety culture





Nuclear Operations, Decommissioning, Remediation and Waste Management

- Premier operations and cleanup company
 - Idaho Cleanup Project
 - Hanford Plateau Remediation and River Corridor
 - Nevada National Security Site
 - East Tennessee Technology Park
 - Savannah River Liquids
 - West Valley Phase 1 Decommissioning

Portsmouth Environmental Technical Services



CH2M HILL DOE Prime Contractor Projects

Hanford Central Plateau Remediation Site

Location: Hanford, Washington, USA

Value: \$5.8 billion

Project Scope

- Disposition of SNM, remediation, exhuming, and disposing of buried waste
- Decommissioning and
 Demolition of more than
 800 facilities and structures
- 586-square mile Site is the U.S.'s largest environmental cleanup effort
- Remediation of contaminated environmental sites and groundwater

Our Role

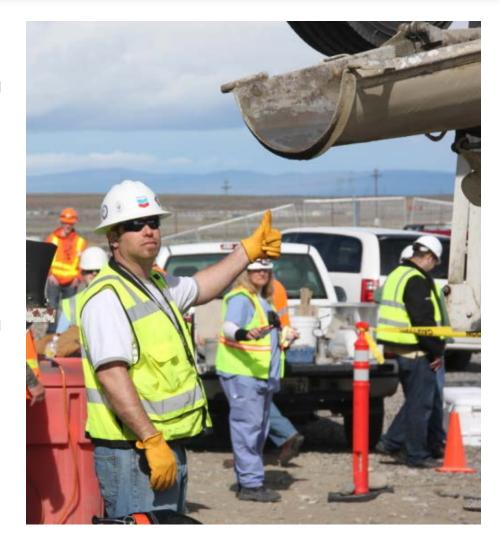
- Prime contractor for the cleanup of hundreds of buildings and 1,200 waste sites
- Shrinking the Hanford Site cleanup area to less than 75 square miles by 2015 and further reduction to 10 square miles post-2015





Subcontracting at Hanford Central Plateau

- Since contract start in October 2008, \$2.17 billion has been subcontracted, with more than 50 percent, or \$1.09 billion, in awards to more than 460 small businesses.
- Expect to award more than \$230M between now and contract end in FY2018



PRC Small Business Plan vs. Actuals

Contract-to-Date Actual Awards & Mods 10/1/2008 -1/31/2015				Projection to FY2018	
				Planned Subcontracting:	\$2,406,850,560
				Contract-to-date awards:	\$2,174,933,589
Reporting Category				Bal remaining to award:	\$231,916,971
	\$ Value	%	Goal %	Goal award\$	Bal to Goal
SB	\$1,099,616,828	50.56%	49.3%	\$1,186,577,326	\$86,960,498
SDB	\$190,912,681	8.78%	8.2%	\$197,361,746	\$6,449,065
SWOB	\$215,431,110	9.91%	7.5%	\$180,513,792	-\$34,917,318
HUB	\$37,619,986	1.73%	2.2%	\$52,950,712	\$15,330,727
VOSB	\$127,987,468	5.88%	3.5%	\$84,239,770	-\$43,747,698
SDVO	\$62,325,550	2.87%	1.3%	\$31,289,057	-\$31,036,493
NAB	\$31,634,891	1.45%	N/A		
Large	\$586,406,146	26.96%	N/A	PRC clause H.20 small business requirement	
GOVT	\$2,197,245	0.10%	N/A	≥ 17% of total Contract	Price performed by SB.
GOVT CONT	\$482,866,522	22.20%	N/A		
EDUCATION	\$96,593	0.00%	N/A	Total Contract (mod 388):	\$5,696,680,278
NONPROFIT_	\$3,436,826	0.16%	N/A	17% rqmt:	\$968,435,647
FOREIGN	\$313,428	0.01%	N/A	SB actual:	\$1,099,616,828
Total	\$2,174,933,589	100.00%	N/A	Bal to rqmt	-\$131,181,181

Subcontracting at Hanford Central Plateau

Big ticket items and general categories of smaller items that will be procured or subcontracted in 2015:

- Measurement and Test Equipment Calibration Services
- Fire Protection
- Quality Assurance
- Solid Waste Operations Complex (SWOC) Part B Permit Engineering Calculations and Drawings in support of the Decommissioning, Waste, Fuels & Remediation Services Project
- Containment Piping
- Temporary Staff Augmentation Support

Idaho Cleanup Project (ICP)

Location: Idaho Falls, Idaho, USA

Project Scope

The \$2.9 billion ICP-I was completed October 2012 - focused on reducing risks to workers, the public, and the environment and protecting the Snake River Plain Aquifer.

- Disposal and disposition of nuclear materials
- Management of spent nuclear fuel
- Closure of former high-level waste tanks
- Treatment and disposal of radioactive waste streams
- Cleanup of contaminated soil and water
- Demolition of high-risk and excess facilities
- Majority Partner



Idaho Cleanup Project (ICP-II)

- ICP-II contract runs 2013-2015 and includes
 - Sludge
 - Fuel Movements
 - Domestic receipts
 - CH TRU
 - IWTU
 - Tank closure



- Have not changed our strategy with regards to subcontracting during ICP-II contract
- Looking for suppliers who are sustainable, bio-based and environmentally friendly in order to meet sustainable requirements of contract
- Both CWI and ITG set to expire at end of FY 2015

Subcontracting at Idaho Cleanup Project

- Below is a breakdown of CH2M-WG Idaho's subcontracting dollars awarded from inception through February 22, 2015.
- Running Subcontracting Grand Total (large and small businesses): \$1,091,059,539
 - Small Businesses: \$694,783,008
 - Disadvantaged: \$146,144,691
 - HUBZone: \$36,776,151
 - Women-Owned: \$131,677,208
 - Veteran Owned: \$98,454,664
 - Disabled Veteran: \$27,084,783

Socioeconomic Category	Goal %	Actual %
Small Business	45.0%	64.5%
Small Disadvantaged	5.0%	13.4%
8(a) Certified Small Disadvantaged	6.0%	11.4%
HUBZone	3.0%	3.5%
Woman Owned	5.0%	12.1%
Veteran Owned	3.0%	8.8%
Disabled Veteran Owned	1.0%	2.0%

Subcontracting Opportunities

Upcoming Contract Expirations

2016

- DUF6 (Jan. 2016)
- Sandia (May 2016; one-year extension possible)
- Oak Ridge (July 2016; can be extended for four years)
- Nevada National Security Site (Sept 2016)
- Moab (Sept. 2016)
- SRS (Sept. 2016; can be extended 22 months)
- Portsmouth (March 2016; can be extended for five years
- Hanford tanks (Sept. 2016; twoyear extension possible)

2017

- SRS Tanks (June 2017)
- Paducah (July 2017)
- WIPP M&O (Sept. 2017; five-year extension possible)
- Los Alamos (Sept. 2017; more award terms possible)

2018 and Beyond

- Hanford Plateau (Sept. 2018)
- Lawrence Livermore (Sept. 2018; more award terms possible)
- West Valley (April 2019)
- Y-12/Pantex (June 2019; up to five more years possible)
- Hanford Mission Support (Sept. 2019)

Small Business Program & Subcontracting

- CH2M HILL is far exceeding Department-wide goal of 10% of prime contracting dollars being awarded to small businesses
- CH2M HILL aggressively pursues subcontracting opportunities with small, disadvantaged, minority, veteran-owned, and woman-owned enterprises in the performance of its federal, state, commercial, industrial, and municipal contracts.
- Small Business Program Mission:
 - Match knowledgeable and skilled subcontractors with meaningful work throughout the varied and complex scope of our cleanup programs
 - Promote, develop and implement aggressive small business and socioeconomic subcontracting goals
 - Serve as an advocate for small businesses
 - Integrate with Subcontracts and Procurement

Small Business Program & Subcontracting

Subcontracting Philosophy

- Maintain safe continuity of operations
- Integrate subcontractors into the cleanup strategy
- Heighten awareness of ARRA Requirements

■ We will seek subcontractors who:

- Work safely
- Provide high quality products and services
- Adhere to cost and schedule requirements
- Provide innovative tools and ideas
- Sustain zero claims

Doing Business with CH2M HILL

Steps to Initiating Business

- 1. Register your business in the Federal Contractor Registry (SAM) database. http://federalcontractorregistry.com/
 - Ensure all fields are populated; key words, capabilities, references
 - Update profile frequently
- 2. Email your capabilities statement or line card to the small business program office at CWI or PRC.
- 3. Check online Forecast of Opportunities and submit an expression of interest for each specific opportunity using the link provided.
- 4. Service Providers may also register in the CH2M HILL Contractor Qualification System (CQS) Online Interactive Database for exposure to all CH2M HILL affiliated companies.

Competition is fierce – What sets you apart from the rest?

Subcontracting Opportunities

For current forecasting information at key CH2M HILL / DOE locations:

HANFORD PLATEAU REMEDIATION

http://www.plateauremediation.hanford.gov/
 Suppliers | Current Solicitations

IDAHO CLEANUP PROJECT

https://idahocleanupproject.com

WEST VALLEY DEMONSTRATION PROJECT

https://www.chbwv.com

CH2M HILL Major Contracts POCs



Hanford Plateau Remediation Contact Information

- Janice Bartram
- Contract Specialist / Small Business Advocate
- 509-376-2553



Idaho Cleanup Project Contact Information

- Debby Myler
- Small Business Manager/Community Advocacy
- Debby.myler@icp.doe.gov 208-533-0190



West Valley Demonstration Project

- Lynn Hollfelder
- Procurement and Small Business Opportunities
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