

BIOGRAPHY CHARLES PITTMAN

Charlie Pittman, Vice-President of Sales, Marketing, Logistics and Operations, has over forty years of experience in transportation and management.

He has held many positions in transportation, including the manufacturing shipping functions, sales and operations functions with trucking companies.

He was Traffic Manager for a company that manufactured heavy specialized equipment. In this capacity he was responsible for the day to day shipments of large and small components.

He joined Tri-State Motor Transit Company in 1977 as a sales trainee and the career path at TSMT progress to being named Vice President of Sales in 1988. In this function he was responsible for all sales and marketing functions for the hazardous, explosive and radioactive markets.

He left TSMT and gained additional experience in the general freight, temperature control and logistics fields, then, rejoined TSMT, and held VP positions in the operations and sales departments of the company.

His education background is Missouri Southern State College and Missouri University Transportation Management Program.





- Founded in 1903 Tri-State Transport Commercial Explosives Carrier
- Incorporated in 1931 Tri-State Motor Transit
- > 1931 Approved as Department of Defense Carrier
- > 1953 First carrier to transport radioactive materials by International Atomic Energy Commission (IAEC)

- Government and Commercial Explosives
- Radioactive Materials
- Airline & Aerospace Industries
- Hazardous Waste
- Over-Dimensional Freight
- Dedicated Fleets
- Logistics
- Classified

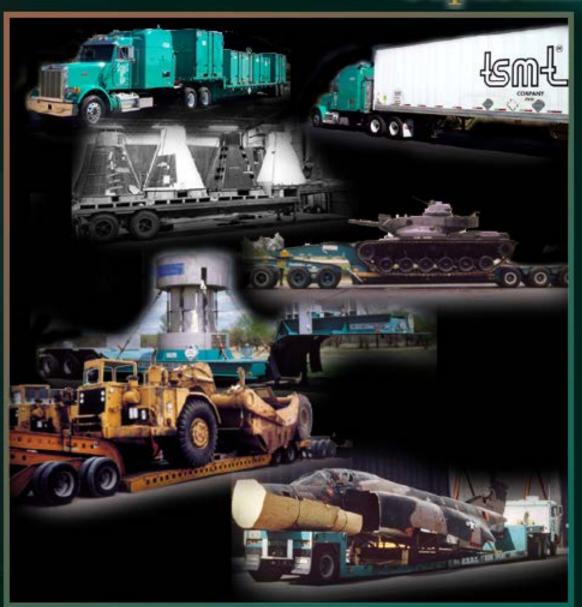




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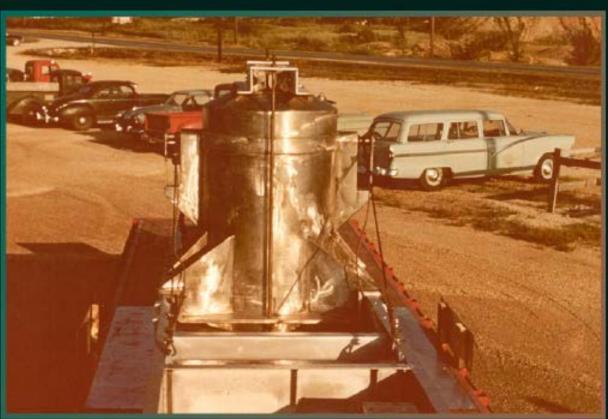






Radioactive Materials







Radioactive Materials







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Tri-State Motor Transit Co.

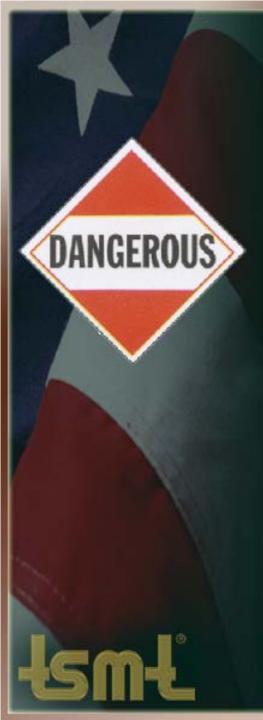
Safety

Accident ratio consistently less than one accident per million miles

Of 461 DOT inspections in 24 months:

- ➤ Vehicle out of service ratio is 10.2% compared to the national average of 20.7%
- ➤ Driver out of service ratio is 0.5% compared to the national average of 5.5%
- Hazmat out of service ratio is 1.0% compared to the national average of 4.5%





Radioactive Materials Training

- 1. Introduction to Radioactive Material
 - a. 49 CFR 177.800
 - b. Purpose and scope of training
- 2. Definitions
 - a. Alpha Radiation
 - b. Beta Radiation
 - c. Gamma Radiation
 - d. Neutrons
- Units of Measure
 - a. mSv
 - b. mrem
 - c. Bq
 - d. kBq
 - e. Mbq
 - f. GBq
 - g. TBq
- 4. Radiation Detection Instruments
 - a. Geiger Counter
 - b. Monitoring devices
- 5. Routing and Parking Requirements
 - a. Restricted routes
 - b. Company policies





Radioactive Materials Training

- 6. Shipping Documents
 - a. Proper shipping descriptions including additional entries as required in 49 CFR 172.203 d
 - b. Empty/Loaded surveys
- 7. Marking of Containers
 - a. Markings
 - b. LSA, SCO
- 8. Labels and Placarding
 - a. Radioactive White I Labels
 - b. Radioactive Yellow II Labels
 - c. Radioactive Yellow III Labels
 - d. General Placarding Requirements
- 9. Entering Nuclear Power Plants
 - a. Timeliness
 - b. Equipment
 - c. Inspections
 - d. Documentation
 - e. Contraband
 - f. Facility rules



Tri-State Motor Transit Co. Security

- Drivers cleared by: Department of Defense Department of Energy
- CDL HAZMAT endorsements-background checks
- DOT and TSA approved security plan
- TSMT has two of only three DOD approved commercial safehavens in the United States
- Complete Disaster Recovery System and Operational, Safety, and Security Plan
- Complete self-contained computer, data, communications including complete redundant back-up system three states away non-adjoining power grid



MOTOR CARRIER CHALLENGES IN TRANSPORTING RADIOACTIVE MATERIAL

Capacity Issues

Market Issues

Customer/Shipper Issues



CAPACITY ISSUES

- Driver supply not keeping up with driver demand
 Projection shortfall of 239,000 drivers by 2022
- Competition for available drivers
 New drivers in work force want to be home nightly/weekly

Do not want to be involved in hazardous material

Treat driving as a job, not a career

Aging driver force
 Medium age 50 years old (approximately)

Medium age of drivers for hazardous materials 54 years old (approximately)



CAPACITY ISSUES (cont'd)

Impact of new regulations
 CSA-more accountability and tightening of
 medical certification

Hours of Service requirements

Electronic logs

New EPA emissions standards



MARKET ISSUES

- Extremely rigid schedules
- Exclusive use requirements
- Power plant security process
 Drivers really resent the searches at power plants



CUSTOMER ISSUES

- Lack of customer/shipper knowledge on permits, routing, etc.
- Rigid schedules with extremely tight loading/unloading process
- Excessive loading/unloading time
- Variety of trailers requested
 Van, flatbed, step deck, RGN, roll-off, tanker, soft side, Conestoga

