



March 2 - March 6, 2014 → Phoenix, Arizona

Small Business Procurement and Contracting Opportunities with US DOE Prime Contractors

Bill Badger, CH2M HILL Environment and Nuclear Market Session #69, Wednesday 5 March 2014

CH2M HILL Today

We are an industry-leader in program management, construction management, engineering, procurement, and operations.



- Headquartered in Englewood, Colorado
- More than 26,000 employees
- 100 percent owned by our employees
- Broadly diversified across multiple business sectors
- US\$6.7 billion in revenue
- Actively working in more than 90 countries around the world
- Named a Fortune 100 Best Company to Work for six times
- Strong safety culture

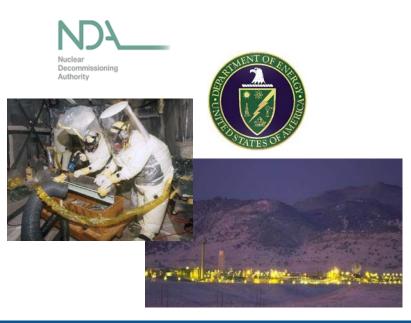




Nuclear Operations, Decommissioning, Remediation and Waste Management

- Premier operations and cleanup company
 - Idaho Cleanup Project
 - Hanford Plateau Remediation,
 Tank Operations, and River Corridor
 - Nevada National Security Site
 - East Tennessee Technology Park
 - Dounreay Decommissioning Program
 - Rocky Flats
 - Mound
 - Savannah River
 - Atomic Energy of Canada Limited
 (AECL) Waste Storage System

- Connecticut & Maine Yankee
 Reactor Decommissioning
- Ford Nuclear Reactor
- University of Virginia



CH2M HILL DOE Prime Contractor Projects

Hanford Central Plateau Remediation Site

Location: Hanford, Washington, USA

Value: \$5.7 billion

Project Scope

- Disposition of SNM, remediation, exhuming, and disposing of buried waste
- Decommissioning and
 Demolition of more than
 800 facilities and structures
- 586-square mile Site is the U.S.'s largest environmental cleanup effort
- Remediation of contaminated environmental sites and groundwater

Our Role

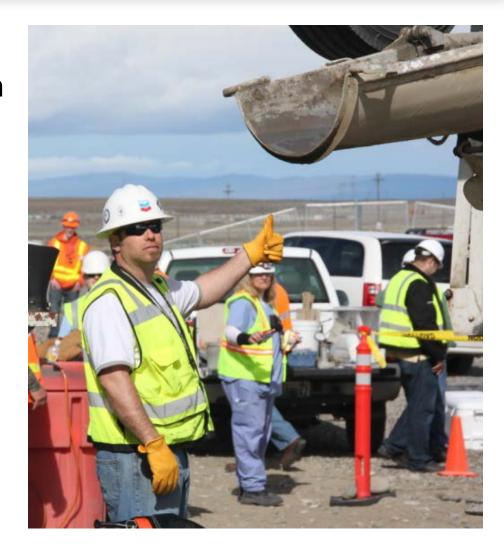
- Prime contractor for the cleanup of hundreds of buildings and 1,200 waste sites
- Shrinking the Hanford
 Site cleanup area to less
 than 75 square miles by
 2015 and further
 reduction to 10 square
 miles post-2015





Subcontracting at Hanford Central Plateau

- Since contract start in October 2008, \$2.08 billion has been subcontracted, with approximately 50 percent, or \$1.02 billion, in awards to more than 450 small businesses.
- \$40.1 million to small businesses in FY2013
- Expect to award similarly in FY2014



Subcontracting at Hanford Central Plateau

Big ticket items and general categories of smaller items that will be procured or subcontracted in 2014:

- Roof Repair for facilities in 100 Areas due to weather damage
- Conceptual Design Report for Waste Encapsulation and Storage Facility (WESF)
- Four 100 Area Boreholes
- Environmental support for Record of Decision (ROD), Closure Plans and Work Plans (support TPA negotiations)
- Environmental support for Treatability Test and Feasibility Study
- Fabrication activities for 1) resin vessels at 200W Pump & Treat, 2) ECRTS Engineered Containers for Retrieval/Transfer Sludge systems.
- Well drilling, logging, soil barriers and injection of apatite solutions
- Several activities for construction forces assume we will use current SB contract for these.

Subcontracting at Hanford PRC – next 5 years

PRC's subcontracting strategy for the five-year option period contract

- Anticipated that this approach will save \$13 million per year that can be used to accomplish additional cleanup
- Certain contracts for work currently performed by approximately 30% of the subcontract workforce will be recompeted now through summer (e.g. Waste Mgt., Training and Procedures, Construction Management)
- Maintain current contracts for high-priority work functions (e.g. sludge program) and work functions requiring uniquely-qualified skill sets (e.g. nuclear safety and risk modeling),
 - approximately 15% of the subcontract workforce
- Approximately 55% of the subcontractor workforce invited to join CHPRC as we move from subcontracting long-term staff augmentation

Idaho Cleanup Project (ICP)

Location: Idaho Falls, Idaho, USA

Project Scope

The \$2.9 billion ICP-I was completed October 2012 - focused on reducing risks to workers, the public, and the environment and protecting the Snake River Plain Aquifer.

- Disposal and disposition of nuclear materials
- Management of spent nuclear fuel
- Closure of former high-level waste tanks
- Treatment and disposal of radioactive waste streams
- Cleanup of contaminated soil and water
- Demolition of high-risk and excess facilities
- Majority Partner



Idaho Cleanup Project (ICP-II)

- ICP-II contract runs 2013-2015 and includes
 - Sludge
 - Fuel Movements
 - Domestic receipts
 - CH TRU
 - IWTU
 - Tank closure



- Have not changed our strategy with regards to subcontracting during ICP-II contract
- Looking for suppliers who are sustainable, bio-based and environmentally friendly in order to meet sustainable requirements of contract

Subcontracting at Idaho Cleanup Project

- Subcontracted \$918 million through life of ICP-I contract, with nearly \$614 million, or 67 percent in awards to small business
- Since contract start of ICP-II in October 2012, we have subcontracted out nearly \$84 million, with \$38.6 million going to small business

Subcontracting Opportunities

Small Business Program & Subcontracting

- Far exceeding Department-wide goal of 10% of prime contracting dollars being awarded to small businesses
- CH2M HILL aggressively pursues subcontracting opportunities with small, disadvantaged, minority, veteran-owned, and woman-owned enterprises in the performance of its federal, state, commercial, industrial, and municipal contracts.
- Small Business Program Mission:
 - Match knowledgeable and skilled subcontractors with meaningful work throughout the varied and complex scope of our cleanup programs
 - Promote, develop and implement aggressive small business and socioeconomic subcontracting goals
 - Serve as an advocate for small businesses
 - Integrate with Subcontracts and Procurement

Small Business Program & Subcontracting

Subcontracting Philosophy

- Maintain safe continuity of operations
- Integrate subcontractors into the cleanup strategy
- Heighten awareness of ARRA Requirements

■ We will seek subcontractors who:

- Work safely
- Provide high quality products and services
- Adhere to cost and schedule requirements
- Provide innovative tools and ideas
- Sustain zero claims

Doing Business with CH2M HILL

Steps to Initiating Business

- 1. Register your business in the Federal Contractor Registry (SAM) database. http://federalcontractorregistry.com/
 - Ensure all fields are populated; key words, capabilities, references
 - Update profile frequently
- 2. Email your capabilities statement or line card to the small business program office at CWI or PRC.
- 3. Check online Forecast of Opportunities and submit an expression of interest for each specific opportunity using the link provided.
- 4. Service Providers may also register in the CH2M HILL Contractor Qualification System (CQS) Online Interactive Database for exposure to all CH2M HILL affiliated companies.

Competition is fierce – What sets you apart from the rest?

Subcontracting Opportunities

For current forecasting information at key CH2M HILL /DOE locations:

HANFORD PLATEAU REMEDIATION

http://www.plateauremediation.hanford.gov/
 Suppliers | Current Solicitations

IDAHO CLEANUP PROJECT

https://idahocleanupproject.com

WEST VALLEY DEMONSTRATION PROJECT

https://www.chbwv.com

CH2M HILL Major Contracts POCs



Hanford Plateau Remediation Contact Information

- Janice Bartram
- Contract Specialist / Small Business Advocate
- 509-376-2553



Idaho Cleanup Project Contact Information

- Debby Myler
- Small Business Manager/Community Advocacy
- Debby.myler@icp.doe.gov 208-533-0190



West Valley Demonstration Project

- Lynn Hollfelder
- Procurement and Small Business Opportunities
- Lynn.Hollfelder@chbwv.com 716-942-4789

