



U.S. DOE Contractors' Procurement and Contracting Opportunities



Waste Management Symposium 2012

February 29, 2012

James Hall

Manager, Business Development, URS

Overview of URS

One of the world's leading engineering, construction, and management services firms.

Serving federal, state and local government agencies and the private sector, including multinational FORTUNE 500 companies.

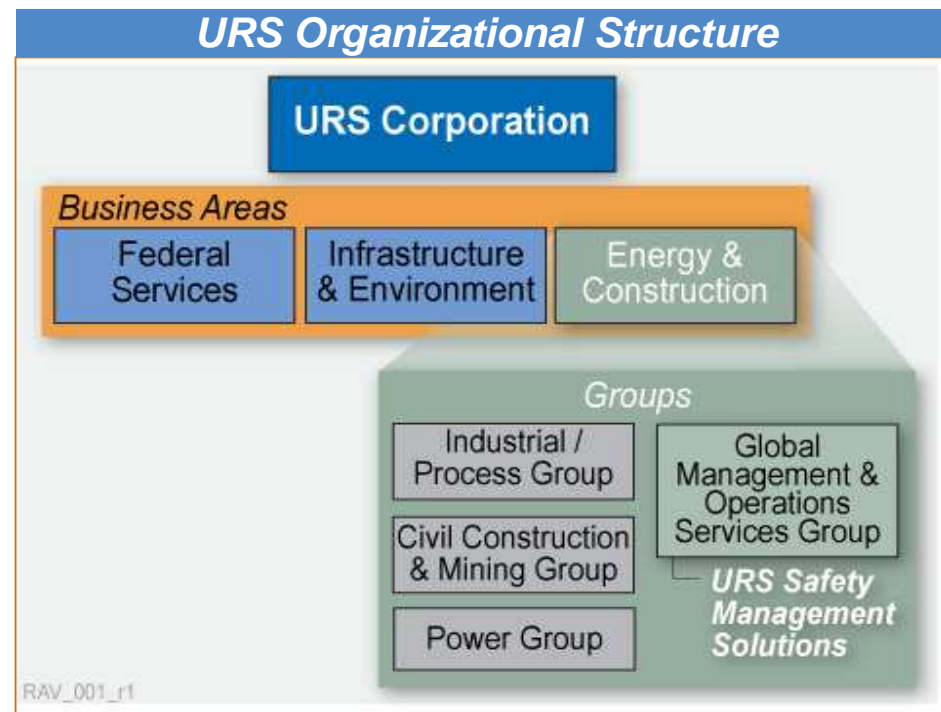
Approximately 46,500 employees around the world.



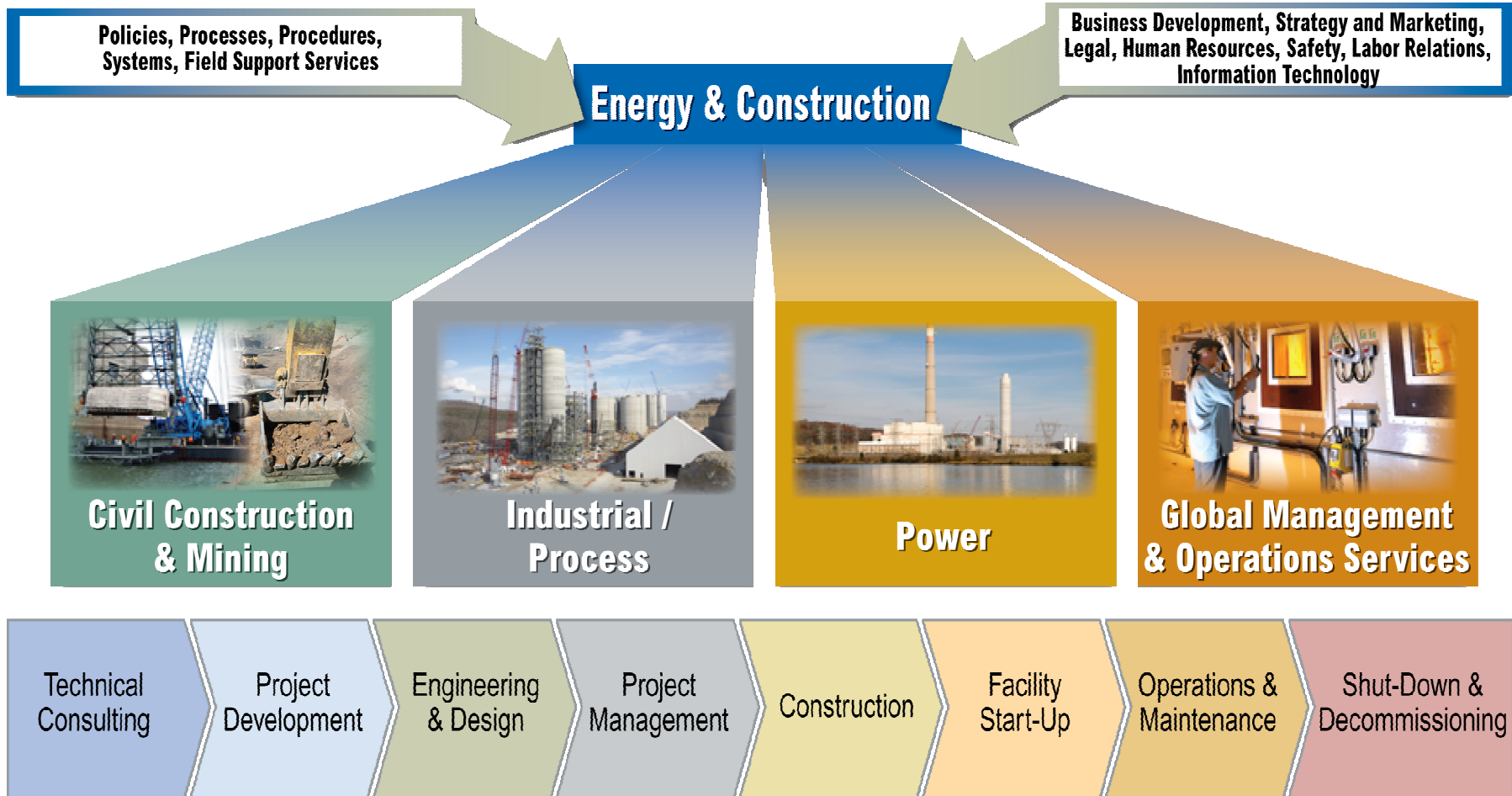
URS Corporation

URS is organized into three major Businesses:

1. Federal Services
2. Infrastructure & Environment
3. Energy & Construction



Four Primary Groups



GMOS Business – Manage \$3.5B and ~19,000 employees

➤ High-Level Waste Operations

- DOE-EM Savannah River Site Liquid Waste Contract
- DOE-EM Hanford Waste Treatment Plant DOE-EM
- Hanford Tank Operations Contract
- U.K. NDA Sellafield Sites

➤ Nuclear Decommissioning and Cleanup

- DOE-EM Hanford River Corridor Closure Project
- DOE-EM East Tennessee Technology Park
- DOE-EM Idaho Cleanup Project
- U.K. NDA Low Level Waste Repository
- Idaho Advanced Mixed Waste Treatment Project
- Depleted Uranium Hexafluoride Project

➤ Deep Geologic Repository M&O

- DOE-EM Waste Isolation Pilot Plant
- DOE-Yucca Mountain

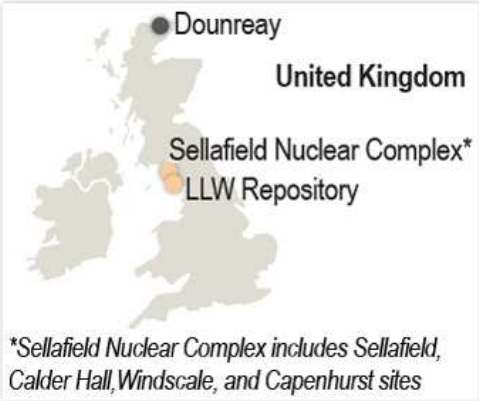
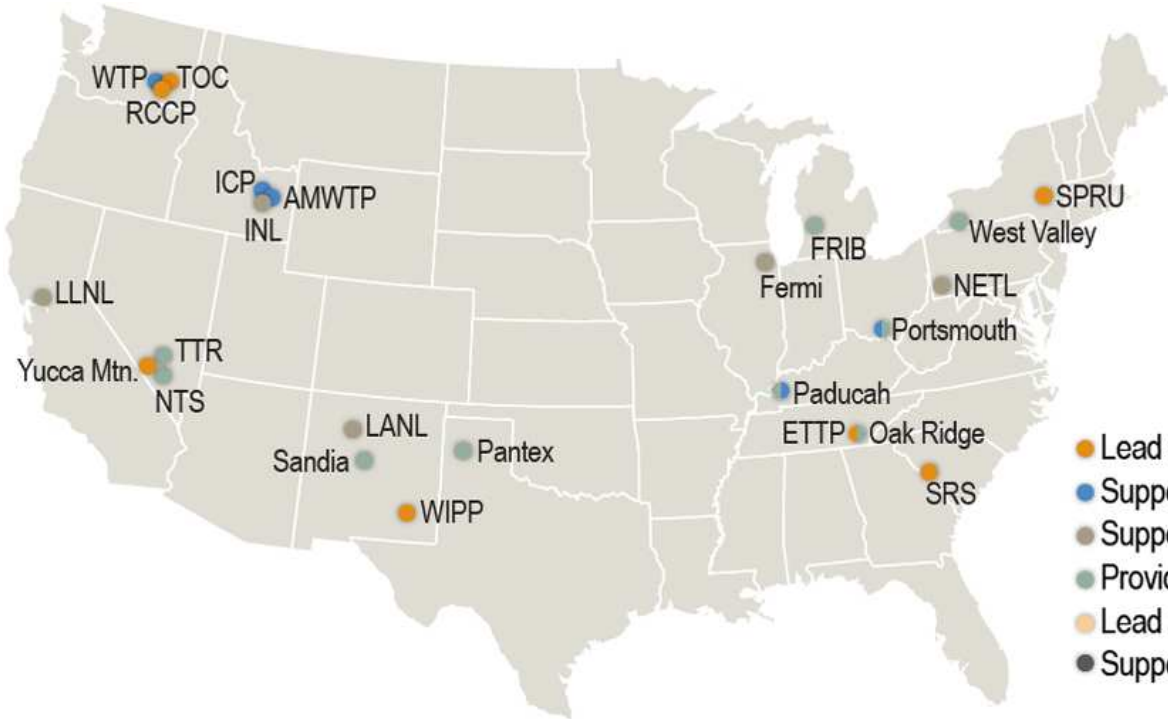
➤ National Laboratory M&O

- DOE-NNSA Los Alamos National Laboratory
- DOE-NNSA Lawrence Livermore National Laboratory
- DOE-NE Idaho National Laboratory
- DOE-FE NETL

➤ Nuclear Consulting Services and Engineering Projects

- Safety Management Solutions (SMS) - Consulting Services
- SMS - Engineering Projects

GMOS - Over 150 Site-Years in Complex, High-Hazard Nuclear Sites



- Lead site management/cleanup at 7 DOE sites
- Support site management/ cleanup at 5 DOE sites
- Support management teams at 5 DOE laboratories
- Provide project, consulting & engineering support at 9 sites
- Lead management teams at 2 UK NDA sites
- Support management team at 1 UK NDA site

Management Services – DOE-EM (GMOS is Lead)

*Savannah River Site
Liquid Waste (EM)*



*Hanford Tank Operations
Contract (EM)*



*Hanford River Corridor
Project (EM)*



*Waste Isolation Pilot Project
(EM)*



*East Tennessee
Technology Park (EM)*



Management Services – DOE-EM (GMOS is Partner)

*Idaho Cleanup
Project (EM)*



*Hanford Waste Treatment
Project (EM)*



*Advanced Mixed Waste
Treatment (EM) Project*



*Depleted Uranium
Hexafluoride (EM)*

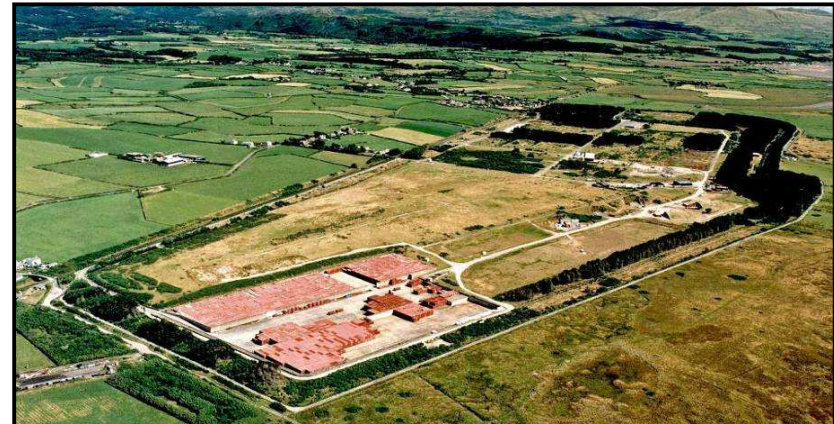


Management Services – U.K. NDA (GMOS is lead)

Sellafield Sites (NDA)



Low Level Waste Repository (NDA)



Management Services – UK NDA (GMOS is Partner)

Dounreay Site (NDA)



Management Services – DOE National Labs (GMOS is Partner)

*Lawrence Livermore
National Laboratory (NNSA)*



*Los Alamos National
Laboratory (NNSA)*



*Idaho National
Laboratory (NE)*



NETL (FE)





Power



Infrastructure



Federal



Industrial & Commercial



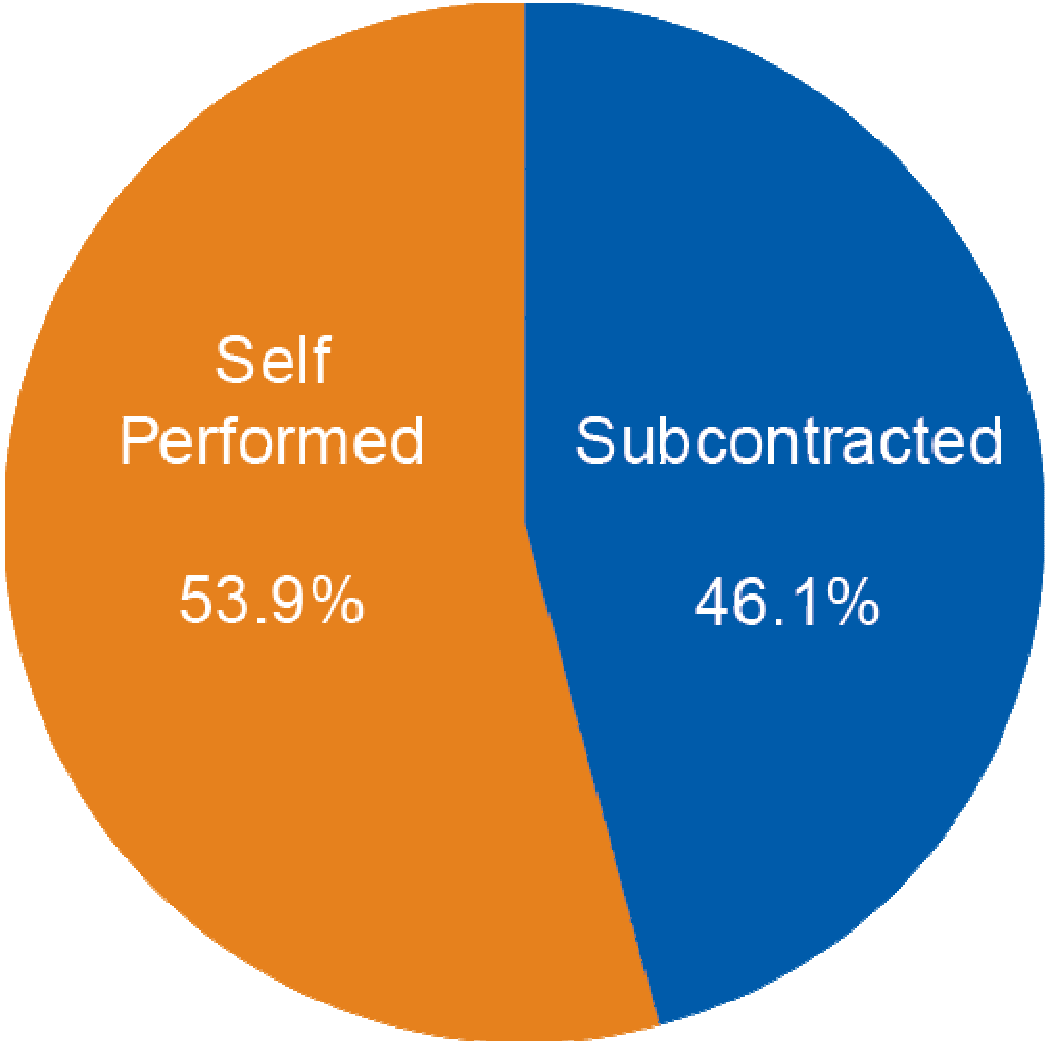
Fiscal Year 2011



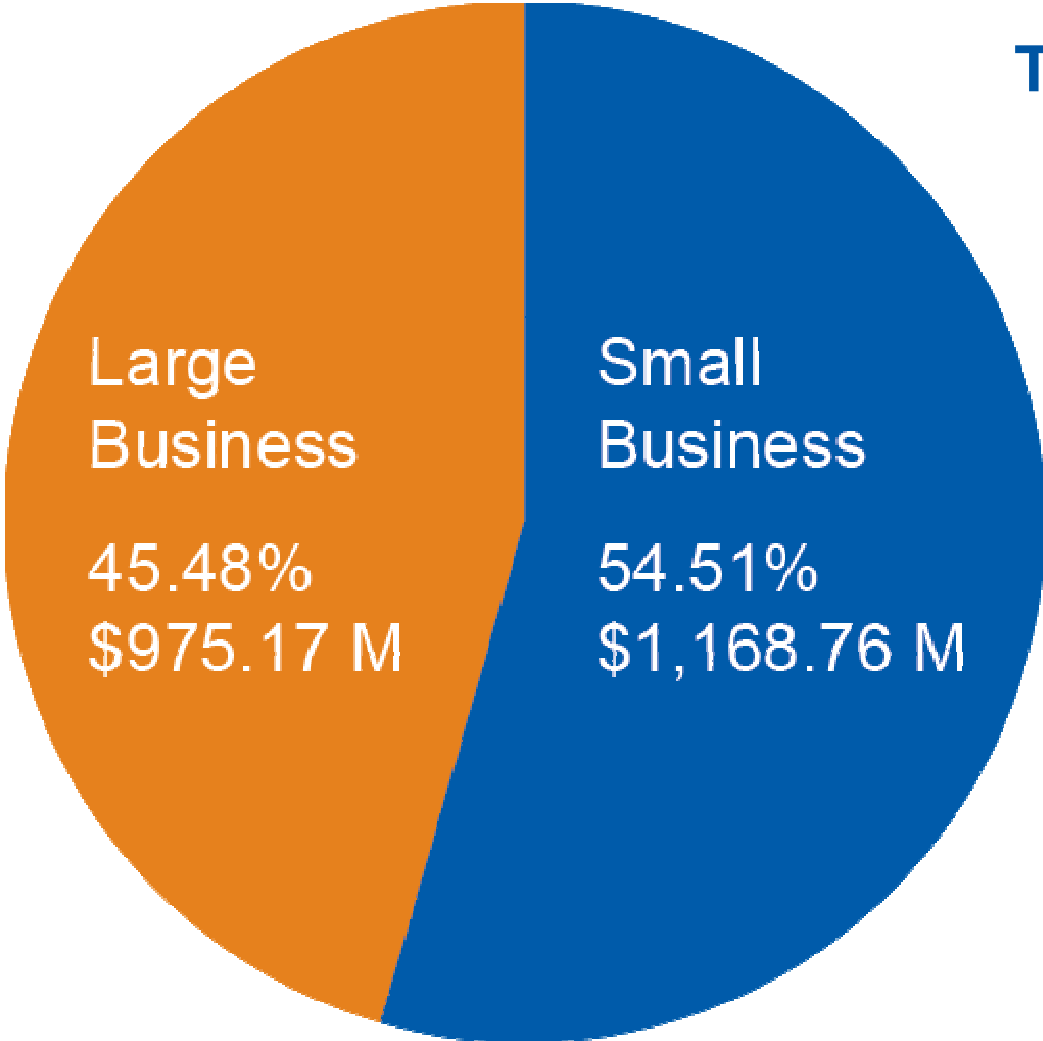
Small Business Accomplishment Summary

Federal Prime Contracts

Federal Contract Revenue/Subcontract Allocation

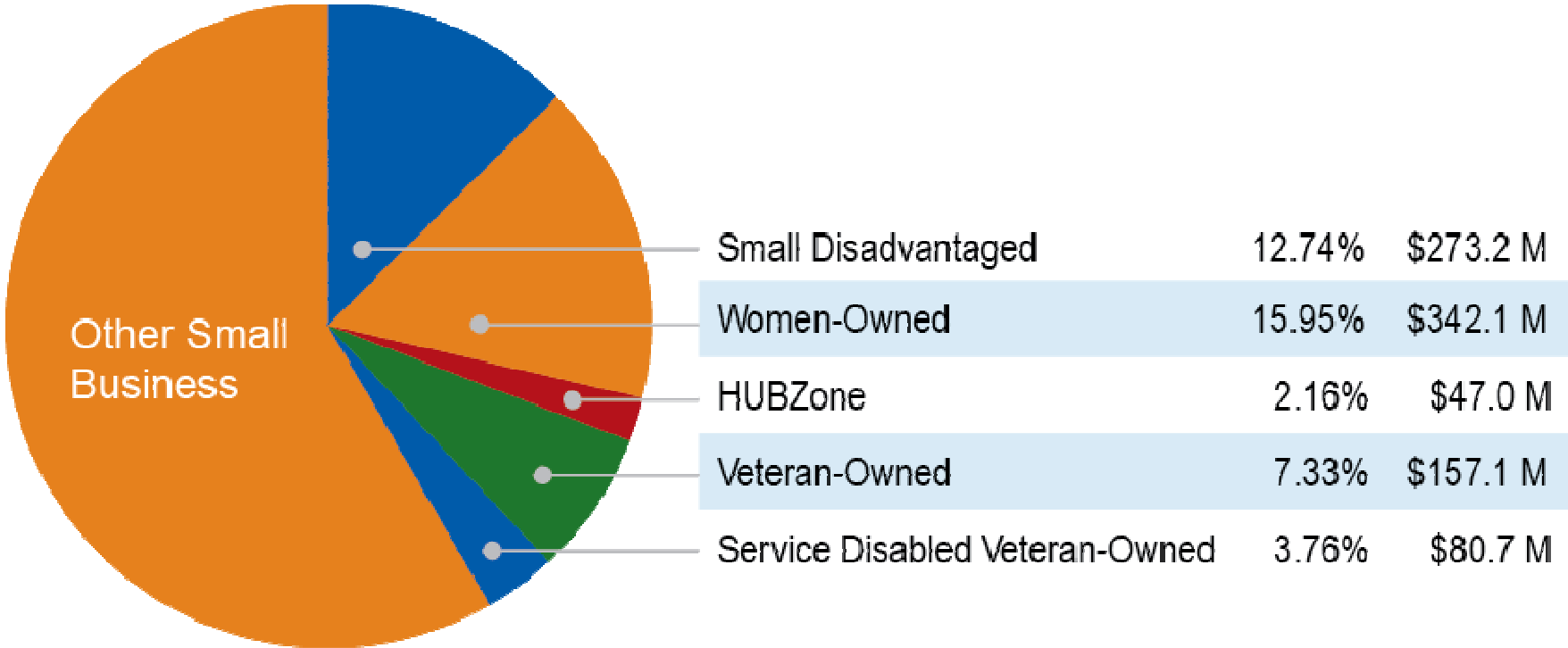


Subcontract Awards



Total Awards:
\$2,143.93 M

Breakout of Small Business Awards



Small Business Subcontracting Plans

Vast majority of low-risk work is competitively subcontracted out

Our approach features:

- ◆ Pre-selected small businesses with specific roles on our team
- ◆ Addition of protégé firms during proposal phase as well as during contract performance
- ◆ Small businesses selected following award through competitive bidding or set-aside procurements

Supplier Registration Requirement

Registration requirement for suppliers seeking business opportunities:

- ◆ Suppliers must have an active Central Contractor Registration (CCR) for the place of performance
- ◆ CCR is the Federal government's database of potential suppliers and vendors
- ◆ Register at www.ccr.gov
- ◆ Suppliers must have an active DUNS number
- ◆ Suppliers are screened through the General Services Administration's List of Parties Excluded from Federal Procurement and non-procurement programs (EPLS). Upon conclusion of technical and commercial evaluations to ensure potential awardee is eligible for award.

Things to Consideration to Win Contracts

What we look for in a supplier:

- ◆ Exceptional safety culture
- ◆ Exceptional conduct of operations
- ◆ Exceptional conduct of business
- ◆ Best value in technical and cost offerings

Advice:

- ◆ How can you help win/execute
- ◆ Clearly communicate capabilities
- ◆ Do your homework:
 - Read RFP
 - What can you do regarding cost/schedule
 - Where do you fit in project life cycle
- ◆ Consider teaming

Savannah River Remediation (SRR) Principle Types of Supplies and Services Subcontracted

Subcontracted Supplies and Services (Type & NAICS code)	SB	SDB	WO SB	VOS B	SDV OS B	HB CU/ MI	HUB Zon e
Waste Tank Grouting 562910 236210	x	x	x	x	x		
Staff Augmentation Services 541330, 561210, 561320	x	x	x		x		x
Management and Environmental Consulting Services 541330, 541618	x	x	x	x	x	x	x
Waste Determination Services, Environmental Consulting 541620, 541690	x	x	x			x	
Tank Closure Support Services 562910, 541620, 541690	x	x	x	x	x		
Engineering, Design, and Construction Services 236210, 541330	x	x	x	x	x		x
Supply of Various Materials and Equipment 333298, 423610, 423690, 423830, 423840, 424690	x	x	x	x	x		x

Primarily project and construction services, bulk materials, chemicals

Office supplies, IT, infrastructure, facility management services, and support provided by the M&O Contractor

ETTP - UCOR Website

UCOR - Home - URS | CH2 Oak Ridge LLC - Windows Internet Explorer

http://www.ucor.com/

File Edit View Favorites Tools Help

Favorites Google WebWhos PRISM Account Unlock Self Service Desk

UCOR - Home - URS | CH2 Oak Ridge LLC

UCOR
URS | CH2M
Oak Ridge LLC

Safely Delivering DOE's Vision for the East Tennessee Technology Park Mission

Partners
Leadership Team
Imperatives & Commitments
ESH&Q
Subcontracting
Employment
Employee Directory
Local Map

Company Information
Cleanup
News and Information
Department of Energy
Reindustrialization

http://www.ucor.com/companyinfo.html

Internet | Protected Mode: Off 100%

UCOR 90 Day Forecast

90 DAY FORECAST -- UCOR LLC - Windows Internet Explorer

http://info.ett.energy.gov/90day/index.html

90 DAY FORECAST -- UCOR LLC

Be notified to respond to an RFP. This is a live document and is constantly changing. These changes are not to confuse you, but to inform. Should you have any questions, please feel free to contact UCOR LLC's Supplier Advocate Office or the Supplier Advocate Manager Karen Reeve. Your interest in working with UCOR LLC is appreciated. Information will be updated a minimum of every two weeks.

		Humphreys / Harris	N/A	11/2011	12/2011	2 years	Open
TBD	Sitewide	Blanket Purchase Order for Respirator Equipment and Accessories					
		Humphreys / Heyward	N/A	11/2011	12/2011	2 years	Small Disadvantaged
TBD	Sitewide	Blanket Purchase Order for Respirator Cleaning					
		Humphreys / Weddington	N/A	11/2011	12/2011	2 years	Open
TBD	EMWMF	Blanket Purchase Order for Clean Soil Fill for EMWMF					
		Humphreys / Kellar	N/A	11/2011	12/2011	2 years	Service Disabled Veteran
SUBCONTRACTS & SERVICES							
Project	Brief Scope Definition	PPM / Buyer	Tentative Prequal	Estimate RFP Issue	Target Award	Duration	Procurement Type
CT002	Sitewide	Staff Augmentation (Administrative Services, Engineering, ES&H, D&D, and other Technical/Professional Services) NOTE: MULTIPLE AWARDS MAY BE MADE					
		Hudson / Burwinkle	N/A	▶ CLOSED	10/2011	5 years	Small Business
EQ004	Sitewide	Radiological Protection Support Services					
		Hudson / Burwinkle	▶ CLOSED	11/2011	12/2011	5 years	Small Business
WD026	Waste Disp	Waste Disposition Services - Staff Augmentation					
		Hudson / Hart	▶ REVISED 9/16/2011	12/2011	1/2012	5 years	Small Business
WD035	Waste Disp	EMWMF and ORR Landfills Management and Operations					
		Hudson / Smalley	▶ ISSUED 10/28/2011	3/2012	6/2012	5 years	Open

Internet | Protected Mode: Off 100%

Rick Purvis - SRR
Savannah River Site
Office: (803) 952-7305



Email: thomas.purvis@srs.gov
Website: <http://www.srs.gov/general/busiops/>

Karen Reeve - UCOR



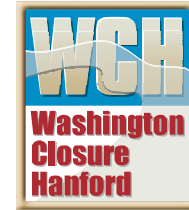
East Tennessee Technology Park
Office: (865) 576-5643
Email: karen.reeve@ucor.com
Website: <http://info.ettp.energy.gov/90day/index>

Tess Klatt – WRPS
Hanford River Protection



Office: (509) 376-4489
Email: tess_klatt@rl.gov
Website: www.hanford.gov/tocpmm

Jason Sperling - WCH
Washington Closure Hanford
Office: (509) 372-9818



Email: jbsperli@wch-rcc.com
Website: <http://www.washingtonclosure.com>

Joseph Chavarria - WIPP
Washington Tru Solutions LLC
Office: (575) 234-7428

Email: joseph.chavarria@wipp.ws
Website: <http://www.wipp.energy.gov>