

---

# Emerging Issues at the West Valley Demonstration Project



Al Konetzni, President  
West Valley Environmental Services LLC

# What Works Well and Why

---

## Safety

- Engaged, safety-conscious workforce
- Last lost-time work injury occurred in April 2007
  - Top-down focus on safety
    - Hazard prevention
    - Awareness of changing conditions
    - Investigating and addressing problem areas
  - Stable work environment with defined mission results in fewer distractions

# What Works Well and Why

---

## Build and Maintain Relationships

- Corporate Responsibility
  - Involved in community
  - Established local media contacts
  - Reciprocated with positive stakeholder relationships
- Corporate Relationships
  - Positive relationships with teaming partners
  - Good working relationships with Project partners (NYS and DOE)

# What Could Work Better

---

## Acquisition Process Costly to Bidders

- The high cost of preparing RFPs can be attributed to
  - Complexity, scope of the statement of work, and level of detail
  - Solicitation requires preparation of lengthy written proposals
  - Number of team members and retention of key personnel
  - Length of time from solicitation to final award
  - Cost volume and level of detail for cost estimates

# What Could Work Better

---

## FAR-based Contracts

- Transition from M&O to FAR-based is difficult
  - Require the rigors of FAR-based, Cost-Plus Award Fee
  - Tend to retain elements of M&O
  - New expectations for personnel retained following transition
  - \$0 Management Reserve
    - Unfunded Risk Plan
    - BCP/REA

# What Could Work Better

---

## Uncertain Funding Levels

- Changing funding levels require redirection of efforts
  - Continuing Resolution
  - Influx of reprogrammed funds
  - Annual appropriation level