

ICP

IDAHO CLEANUP PROJECT

Panel Session 50:

US DOE Prime Contractor's Procurement
and Contracting Opportunities

Ron Slottko, Vice President

February 27, 2008



SAFELY PLAN • MOTIVATE • DELIVER

Who we are...



- ◆ CH2M-WG Idaho, LLC (CWI) is the Idaho Cleanup Project contractor for the U.S. Department of Energy at the Idaho National Laboratory



◆ Parent Companies:



CH2MHILL

URS

Washington Division

Small Business
Teaming Partner



- ◆ The ICP involves the safe environmental cleanup of the Idaho National Lab site, contaminated with legacy waste generated from World War II-era conventional weapons testing, government-owned-research and defense reactors, spent nuclear fuel reprocessing, laboratory research, and defense missions at other DOE sites.
 - 215 excess EM facilities
 - ◆ three reactors
 - ◆ management of spent nuclear fuel
 - ◆ treatment and disposal of sodium-bearing waste to the Waste Isolation Pilot Plant in New Mexico
 - ◆ emptying and disposal of all tank farm facility waste tanks
 - ◆ remediation of the Subsurface Disposal Area at the Radioactive Waste Management Complex

ICP Mission – Project Spotlights



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ICP Mission – Project Spotlights



Idaho Cleanup Project Lifecycle

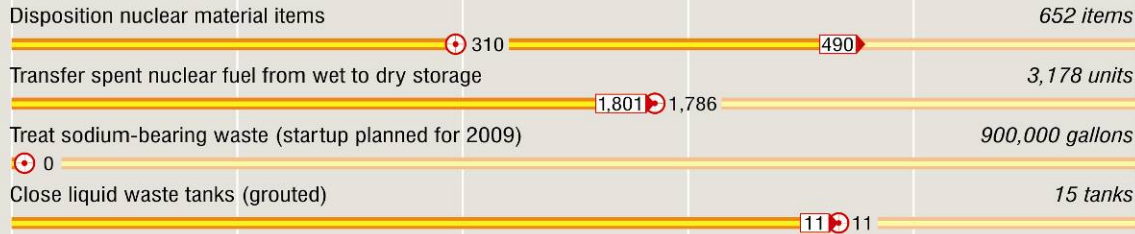


May 2005

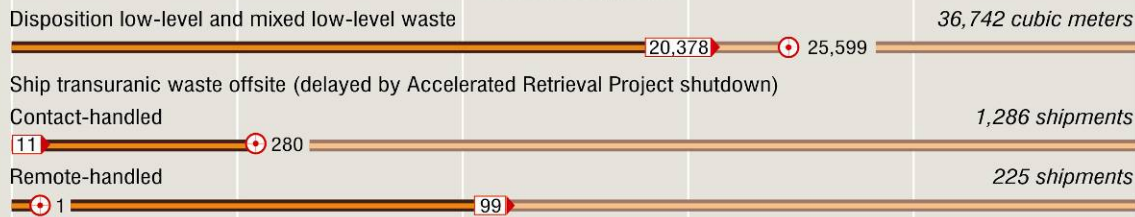
September 2012

0% 20% 40% 60% 80% 100%

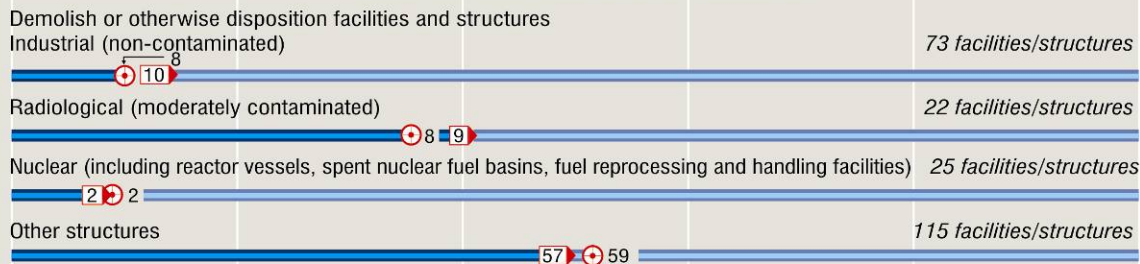
Idaho Nuclear Technology and Engineering Center



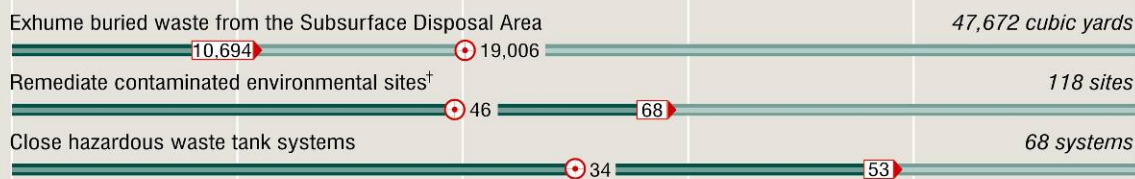
Waste Management



Facility Decontamination and Decommissioning



Environmental Restoration including WAG 7



⊕ Goal through calendar year 2007 ◻ Cumulative Progress through December 31, 2007

[†] Designed Comprehensive Environmental Response, Compensation, and Liability Act (CERCLA) sites

Progress to Date

Subcontracting Philosophy



- ◆ **CWI recognizes the value of establishing business relationships with skilled, innovative subcontractors who demonstrate proven experience and capabilities**
 - Significant elements of our cleanup project are identified for subcontracting which range from routine consumable supplies and equipment to complex services and construction activities.
 - Small Business firms are and will continue to be given maximum opportunity to compete for such subcontracting opportunities
- ◆ **CWI seeks subcontractors who:**
 - Work Safely – Prerequisite!
 - Provide high quality products and services
 - Adhere to cost and schedule requirements
 - Provide innovative tools and solutions
 - Sustain zero claims

Subcontracting Philosophy



- ◆ **Purchase Orders and Subcontracts for materials and services with an on-going need are awarded for the duration of contract term**

- ◆ **Already Competed and Awarded through 2012**
 - ✓ Staff augmentation (administrative, professional and technical services)
 - ✓ A-E services
 - ✓ Idaho CERCLA Disposal Facility (ICDF) operations (on-site)
 - ✓ Treatment and disposal of mixed and low level waste (off-site)
 - ✓ Concrete/grout batch plant
 - ✓ Design and fabrication services (Premier, small business partner)
 - ✓ Blanket Purchase Orders (BPO)
 - Office supplies
 - Janitorial
 - Electrical
 - Lab supplies

Forecast of Subcontracting Opportunities



◆ IWTU (URS Washington Division)	Estimated Value Range
• HVAC Fabrication & Installation	\$6 - 9M
• Industrial Blowers (HVAC system)	\$50 - 100K
• Stack	\$500K - 1M
• Survey Services	\$2 - 3M
• Valves (800 various)	\$250-500
• Infrastructure	\$1 – 5M
• Large Bore Piping Fab	\$250 - 500K
• Small Bore Piping Fab	\$250 – 500K
• Specialty Piping	\$50 - 100K
• Field Piping & Fitting Fab	\$100 - 250K
• Industrial Surface Coatings	\$1 - 2M

Forecast of Subcontracting Opportunities



	Estimated Value Range
◆ D&D	
• Concrete Cutting at RTC	\$25 – 50K
• Grout TRC Underground Delay Tanks	\$50 - 100K
◆ INTEC	
• Salt Loading Pit	\$100 - 250K
• INTEC Tunnel Potable Water Lead Repairs	\$100 - 250K
• Fire Water Device Repairs	\$100 - 250K
• CPP 652/668 Steam/Cond Repairs	\$ 50 - 100K
• General Roof Repairs	\$250 – 500K
◆ Misc. Sites Projects	
• Remediate 6 sites contaminated with TNT/Explosives	\$150 – 300K
• ER Remediation (AKA: The Big Dig)	\$1 – 5M

Small Business Program



- ◆ CWI is committed to increasing subcontracting opportunities to small and small disadvantaged businesses.
- ◆ Aggressive small business and socioeconomic subcontracting goals have been established:

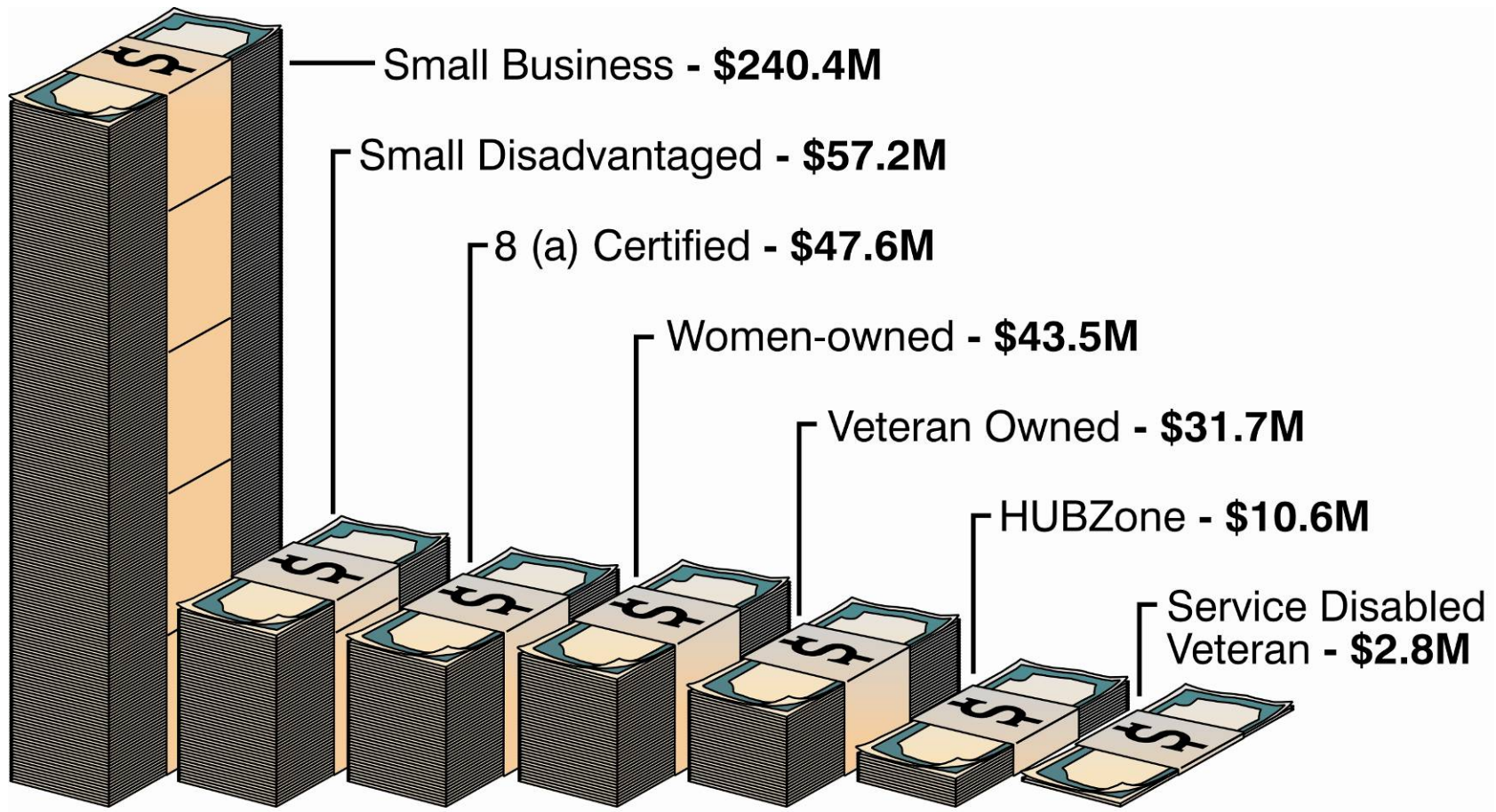
Cumulative results since contract inception thru FY 2007

Socioeconomic Category	Goal %	Actual %	Dollars \$
Small Business	45.0	66.1	240.4M
Small Disadvantaged Business	15.0	15.7	57.2M
8(a) Certified Small Disadvantaged Business	6.0	13.1	47.6M
Woman Owned Small Business	10.0	12.0	43.5M
HUBZone Small Business	3.0	2.9	10.6M
Veteran-Owned Small Business	3.0	8.7	31.7M
Service-Disabled Veteran-Owned Small Business	1.5	0.8	2.8M



Small Business Program

How the Dollars Stack up...



Steps to Initiating Business

1. Register your business in the Central Contractor Registration (CCR) database.
2. Email your capabilities statement or line card to our Small Business Program Manager.
3. Submit an expression of interest for specific opportunities posted on our forecast from the link provided.
4. Service Providers may register in the CH2M Contractor Qualification System (CQS) Online Interactive Database for exposure to all CH2M Hill affiliated companies.

What opportunities are available?

- ◆ The Idaho Cleanup Project is a fast paced operation with ever-changing needs and opportunities.
- ◆ Visit our webpage at <https://idahocleanupproject.com>
 - Quarterly Forecast
 - Supplier Forms
 - News and Information

Subcontracting Opportunities



<https://idahocleanupproject.com>

Buried Waste INFORMATION

Contact Us:

Idaho Cleanup Project
P.O. Box 1625
Idaho Falls, ID 83415-2501
Toll Free: (800)708.2680
Fax: (208)526-8948

The Idaho Cleanup Project (ICP) involves the safe, environmental cleanup of the Idaho National Laboratory site, which has been contaminated with waste generated from World War II-era conventional weapons testing, government-owned research and defense reactors, laboratory research, and defense missions at other U.S. Department of Energy (DOE) sites. The 7-year, \$2.9 billion cleanup project, funded through the DOE's Office of Environmental Management, focuses equally on reducing risks to workers, the public, and the environment and on protecting the Snake River Plain Aquifer, the sole drinking water source for more than 300,000 residents of eastern Idaho.

To reach our 2012 cleanup commitments, CH2M-WG Idaho will treat a million gallons of sodium-bearing waste, remove targeted transuranic waste from the subsurface

Subcontracting Opportunities



The screenshot shows the CH2M+WG IDAHO, LLC website. At the top left is the company logo. To the right are links for 'Web' and 'Site' with a search box, and a 'LOGIN' button. Below this is a navigation menu with items: Home, Progress, Stakeholders, Working with CWI (highlighted in yellow), Safety, About Us, and News Room. A large photograph of a demolition site with excavators and a truck is displayed. Below the photo, the 'Contact' section lists Natalie Packer, Small Business Program Manager, with office, cell, and email information. To the right of the contact info is the section 'Subcontractor and Small Business Opportunities' with two paragraphs of text. On the left side of this section is a list of links: 'Subcontract Process', 'Subcontractor Requirements Manual Table of Contents (TOC-59)', 'Subcontract Guidelines', 'Procurement Forecast' (circled in red), and 'CW1 Small Business Program'.

Contact
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Small Business Program Manager
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Natalie.Packer@icp.doe.gov

More info on doing business with CWI:

- [Subcontract Process](#)
- [Subcontractor Requirements Manual Table of Contents \(TOC-59\)](#)
- [Subcontract Guidelines](#)
- [Procurement Forecast](#)
- [CW1 Small Business Program](#)

Subcontractor and Small Business Opportunities

The Idaho Cleanup Project contract represents the next generation of Department of Energy contract reform and contains key provisions for increased subcontract competition and safety and performance incentives. At CWI, our delivery philosophy centers on creating a strong team that includes skilled, innovative, and proven subcontractors-large and small.

Over the 7-year life of the project, we expect to procure services such as analytical sampling and analysis, information technology and communications, waste treatment and disposal, decontamination and demolition, training, facility infrastructure, environmental restoration, heavy equipment, and security-and commodities such as health, safety, and office equipment and supplies.

Subcontracting Opportunities



- > [Subcontract Guidelines](#)
- > [Procurement Forecast](#)
- > [CWI Small Business Program](#)

[Requirements Manual](#)
[Table of Contents \(TOC-59\)](#)

sampling and analysis, information technology, and disposal, decontamination and demilitarization, environmental restoration, heavy equipment maintenance, health, safety, and office equipment and supplies.

- > [Subcontract Guidelines](#)
- > [Procurement Forecast](#)
- > [CWI Small Business Program](#)

D&D			
Diamond Wire Saw Cutting of Lead Blisters @ INTEC	2Q-08(Feb)	2Q-08(Mar)	\$50-150K
Hoisting/Rigging/Transport PBF Reactor Vessel	2Q-08(Feb)	2Q-08(Mar)	\$200-400K
Concrete Cutting at RTC	3Q-08(Apr)	3Q-08(Apr)	\$25-50K
Grout RTC Underground Delay Tanks	3Q-08(Jun)	4Q-08(Jul)	\$50 -100K
Misc Sites Projects			
Remediate 6 sites contaminated with TNT/Explosives	2Q-08(Mar)	2Q-08(Mar)	\$150 -300K
ER Remediation (aka: The Big Dig)	3Q-08(TBD)	TBD	\$1-5M
INTEC soil probing on drain line	2Q-08(Mar)	2Q-08(Mar)	\$10-20K
INTEC			
Emergency Communications System	ON HOLD		\$1-2M
Salt Loading Pit	2Q-08(Mar)	TBD	\$100-250K
INTEC Tunnel Potable Water Lead Repairs	2Q-08(Mar)	TBD	\$100-250K
Fire Water Device Repairs	3Q-08(Jun)	TBD	\$100-250K
CPP 652/668 Steam/Cond. Repairs	2Q-08(Mar)	TBD	\$50-100K
General Roof Repairs	3Q-08(Jun)	TBD	\$100-250K
Waste Management			
Rental of construction equipment for ICDF operations-trackhoe, water truck, roller, grader	2Q-08(Mar)	3Q-08(Apr)	\$100-250K

Tips for Small Businesses



- ◆ Make safety a prerequisite for performing work
- ◆ Market your capabilities & past performance before your size classification
- ◆ Earn Business - Don't Expect it
 - Accept responsibility for marketing your product or service
 - Research the mission of your customer to match your capabilities with their needs
 - Research the capabilities of your competition and identify your discriminators

Competition is fierce – What sets you apart from the rest?

- ◆ Complete tasks with the same rigor and enthusiasm you displayed when competing for the work
- ◆ Establish and nurture strong business relationships
 - Communication must be a fundamental part of your marketing
 - Once relationships are established, work diligently to maintain a reputation as a leader in your industry and a preferred supplier through consistent delivery of high-quality and cost-competitive products and services.

Without attention to safety & performance, efforts invested in marketing are lost.

Contact Information...



For additional information regarding opportunities to support the Idaho Cleanup Project, contact:

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IWTU Project

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At CWI, Small Business is anything BUT small!