

Waste Management Conference: Panel Discussion #50

US DOE Prime Contractors Procurement and Contracting Opportunities 1

Small Business Opportunities with
the Environmental Management
Consolidated Business Center
(EMCBC)

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Ralph Holland, Assistant Director
EMCBC Office of Contracting



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- EMCBC Goals
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EMCBC Overview

- CBC Provides Business and Technical Resources to Environmental Management Customer Sites (Operational June 2005)
 - Environmental Management Acquisition Center (EMAC)
 - Carlsbad Field Office (CBFO)
 - Portsmouth/Paducah Project Office (PPPO)
 - Office of Small Site Support and Small Projects
 - Oakland Project Office (OPO) Including SLAC and ETEC
 - Uranium Mill Tailings Remedial Action Project (MOAB)
 - West Valley Demonstration Project (WVDP)
 - Separations Process Research Unit (SPRU)
 - Mound OU-1
 - Brookhaven National Lab (BNL) (EM Work)
 - Argonne National Lab (ANL) (EM Work)
 - Selected Support for EM Activities (i.e. IDIQ Contract Administration)
- Consolidated Functions
 - Financial Management
 - Logistics Management
 - Information Resource Management
 - Human Resources
 - Contracting
 - Legal Services
 - Technical Services



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EMCBC Goals

- Consolidate business functions to ensure customer sites are provided with required and improved business support needed to execute mission
- Provide integrated support to Environmental Management Acquisition Center
- Establish standardized business processes to support customer sites
- Manage the EM Technical Cadre resources
- Reduce redundancies of functions across sites
- Recognize the differences in needs among customer sites (closure site needs may be different than sites with ongoing mission)



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Small Business Success

Contracting Activity	FY2005	FY2006	FY2007
Contracts	227 Actions	389 Actions	378 Actions
	\$1.6B	\$1.6B	\$785M
Financial Assistance	78 Actions	67 Actions	82 Actions
	\$38M	\$43M	\$37M
% Dollars to Small Business	5.2%	17.2%	33.6%
Major Contract Awards	ACP SPRU	WIPP Independent Oversight Mound OU-1 Uranium Sales I and II Transportation Emergency Management Program SSC Portsmouth Safety Basis Authorization	WIPP Transportation WVDP Interim End State Uranium Sales MOAB TAC MOAB RAC PPPO OTAS SLAC ER SPRU ER EM Best-in-Class Program Mgmt



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Subcontracting Opportunities POCs

Site	Contractor	Contract Number	Subcontracting Opportunities POC	
			Name	Phone Number
CBFO	CAST Specialty Transportation, Inc.	DE-AM30-07CC20005	Richard Eshe	303-534-6376
CBFO	NetGAIN, Inc.	DE-AC30-06EW03007	Pete Daughtry	865-546-7500
CBFO	Visionary Solutions, LLC	DE-AM30-07CC20007	Debra Markelonis	865-482-8670
CBFO	PECOS Management	DE-AC30-06EW03005	Sherry Kilgore	505-323-8355
CBFO	Washington TRU Solutions, Inc.	DE-AC04-01AL66444	Lynn Whiting	505-234-7130
EM-63	Technical Resources Group	DE-AC30-06CC00001	Tom Clawson	208-528-8895
EMCBC	TLI Solutions, Incorporated	DE-AD30-07CC00024	Steve Swanson	303-716-3720
ETEC	Boeing	DE-AC03-99SF21530	Georgia Martin	562-797-1650
ETEC	CDM	DE-AT30-08CC60021/ET17	Tim Melton	865-482-1065
MOAB	S&K Technologies, Inc	DE-AC30-07CC60012	Anthony Amadeo	580-579-0037
MOAB	Energy Solutions Federal Services, Inc.	DE-AT30-07CC00014	Sheri Dawson	509-375-9539
OPO	SMSI	DE-AT30-06CC00016	Lee Bernstein	505-661-4960
ORP	THOR Treatment Technologies	DE-AC09-06SR22521	Paul L. Rutland	509-946-3104
ORP	Parsons	DE-AC09-06SR22522	Lillian Yates	803-643-1691
ORP	Parsons	DE-AC09-06SR22526	Lillian Yates	803-643-1691



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Subcontracting Opportunities POCs (Continued)

Site	Contractor	Contract Number	Subcontracting Opportunities POC	
			Name	Phone Number
ORP/SR	ARCADIS G&M Inc.	DE-AC09-06SR22527	Van W. Sands	720-344-3792
PPPO	Performance Results Corporation (PRC)	DE-AT30-07CC40009	Kathy Clinton	304-291-2100
PPPO	LATA/Parallax	DE-AC24-05OH20192	Dan McKenzie	740-897-2438
PPPO	Theta Pro2Serve Management Company	DE-AC24-05OH20193	Mark Scott	740-897-2323
PPPO	Swift & Staley	DE-AC24-05OH20178	Scott Smith	270-441-5104
PPPO	Paducah Remediation Services	DE-AC30-06EW05001	Jeff Hoyles	270 -462-4559
SLAC	C/P/E Environmental Services, LLC	DE-AT30-07CC40009	Raoul Mebane	509-539-6470
SPRU	Advanced Remediation Company (aRc)	DE-AT30-07CC60013	Ted Christensen	208-227-1363
SPRU	Washington Group Int'l	DE-AT30-08CC60014	Daniel Macias	865-425-7059
SR	AREVA Federal Services	DE-AC09-06SR22467	Fred R. Renz	509-372-8341
Multiple	MSE Technology Applications, Inc.	DE-AC09-96EW96405	William Ferko	406-494-7184
WDVP	West Valley Environmental Services LLC	DE-AC30-07CC30000	David Pritchard	716-942-4544

Note:

SR = Savannah River

ORP = Office of River Protection



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Potential Procurements

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- Portsmouth Decontamination & Decommissioning (D&D)
- Paducah Infrastructure
- Paducah Remediation
- EM Nationwide ID/IQ Contract
- Low Level Waste/Mixed Low Level Waste (LLW/MLLW) Disposal
- Savannah River Site Security Services
- Waste Isolation Pilot Plant M&O



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How We Buy

- Government Credit Card
- U.S. General Services Administration (GSA)
- Government Wide Area Contracts (GWACs)
- EM ID/IQ Multiple Award Contract
 - Presents Subcontracting Opportunities
- Open Solicitations



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Tips for Success

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- Respond to Special Notices for Market Research
- Attend Pre-proposal Conferences
 - Get Name Out to Customer
 - Develop Teaming Opportunities
- Visit the Office of Small Disadvantaged Business Utilization (OSDBU) website:
<http://smallbusiness.doe.gov/>
- Contact the EMCBC Small Business Program Manager
 - Discuss Capabilities
 - Programs of Interest
- Attend Conferences and Trade Fairs



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Useful References

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- DOE's Industry Interactive Procurement System (IIPS):
 - Website: <http://doe-iips.pr.doe.gov>
 - What is posted on IIPS?
 - >\$25,000
 - Synopses/Solicitations/Contract Awards
 - Special Notices (market research, pre-proposal conferences, site visits, etc.)
 - Government sales of surplus equipment
 - User Registration
 - Register to Receive E-Mail Notices (synopses/solicitations – vendors/offerors/bidders only)
 - Enables Submission of Proposals if permitted by solicitation (secure login)
 - Operational through March 2008
- FedConnect
 - Website: <https://www.fedconnect.net/FedConnect/>
 - After March 2008 FedConnect will take the place of IIPS
 - Recommend registering in the Central Contractor Registration (CCR), even if not required
 - Website: <http://www.ccr.gov/>
 - Facilitates FedConnect Registration
 - Assistance with FedConnect Registration: Help Desk at 800-683-0751
 - Additional information or comments: Email STRIPES@hq.doe.gov
- Other Useful Websites
 - Federal Organizations utilize Federal Business Opportunities (FedBizOpps): <http://www.fedbizopps.gov>
 - Grants.gov: <http://www.grants.gov/>
 - DOE Acquisition Forecast: <http://hqInc.doe.gov/support/SmallBusUtil.nsf>



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Points of Contact

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- EMCBC Assistant Director, Office of Contracting:
Ralph E. Holland
513-246-0550
ralph.holland@emcbc.doe.gov
- EMCBC Small Business Program Manager:
Noelle Spalding
513-246-0510
noelle.spalding@emcbc.doe.gov



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Questions?



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