

# Perspectives of the Small Business and Large Business as M-P Partners

## Topical Issues—Meeting of the minds

- Strategic direction of the M-P
- How best to strategically infuse capabilities to the SB
- Increased opportunities for both parties—How and what opportunities to pursue
- Dedication of corporate resources and assets
- Patience factor

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## Daily Issues

- Constant communications and relations
- Overall project goals
  - Indirect recoupment
  - Fee
  - Resource expertise and additions
  - JV structure (populated or unpopulated)
- Proposal support and expertise
- Project execution