



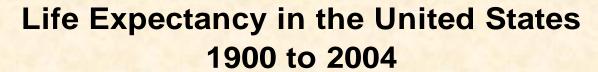


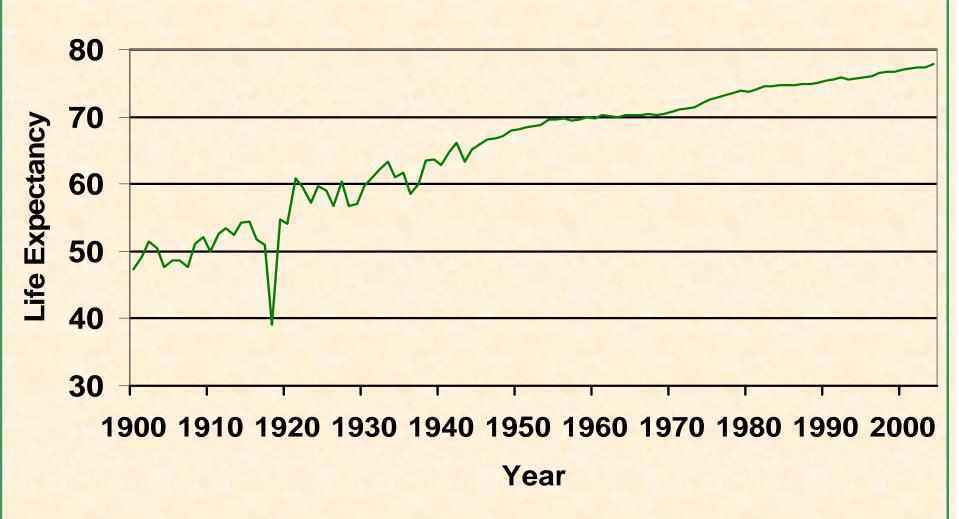
Workforce Demographic Trends

Presented By
Brian Sanderoff
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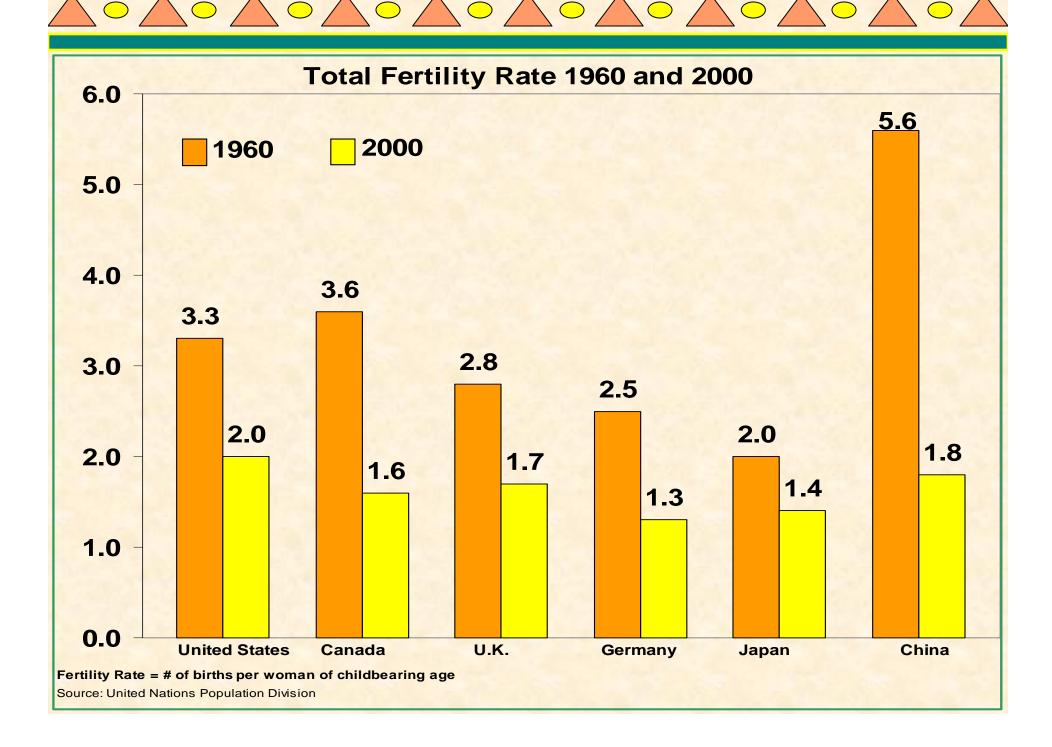
Three Mega Trends

- Increased life expectancy
- Declining Birth rates
- "Baby Boom" Generation Reaching Retirement Age



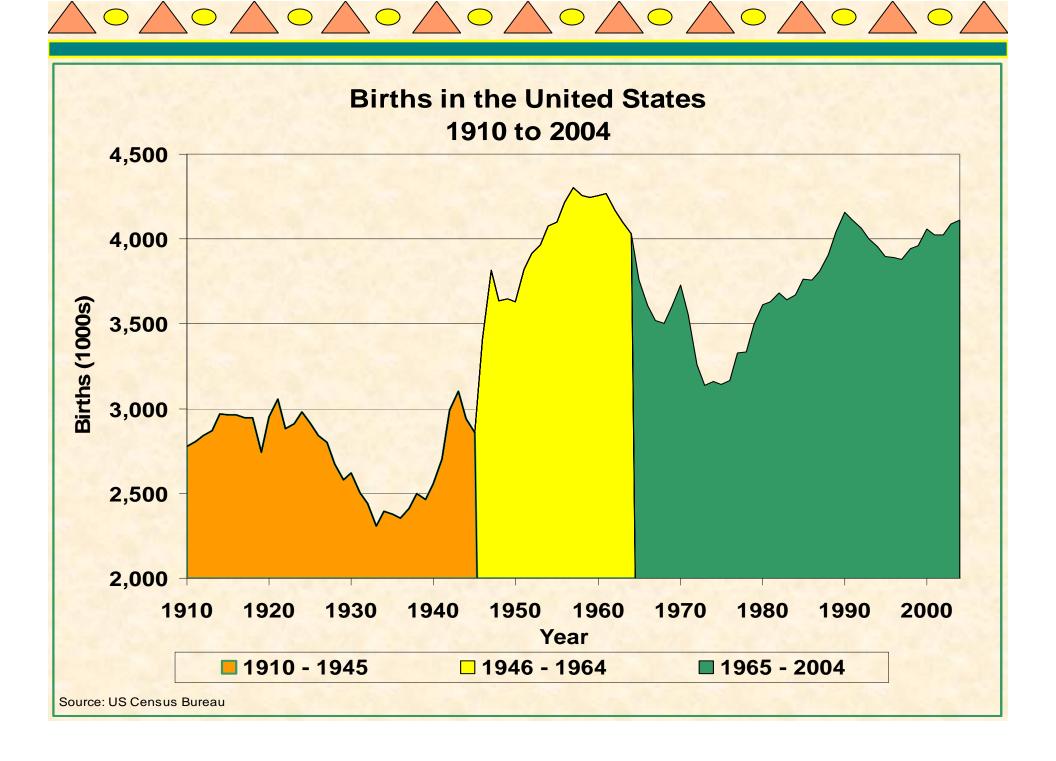


Source: US Census Bureau



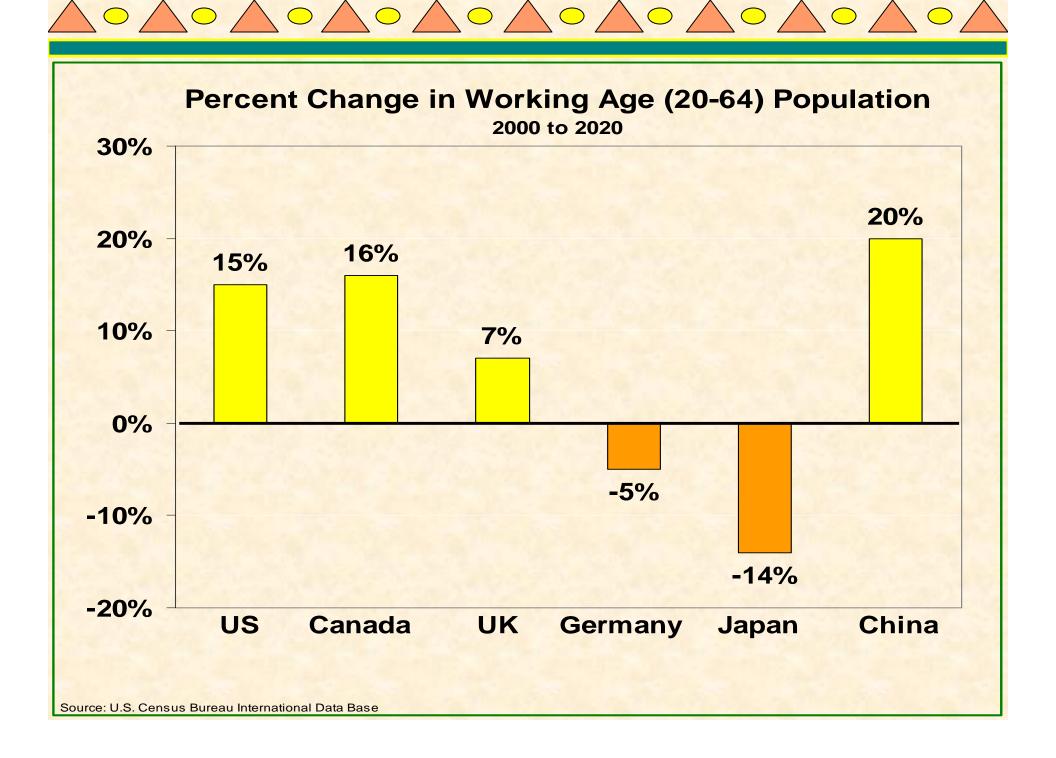
Baby Boom Generation

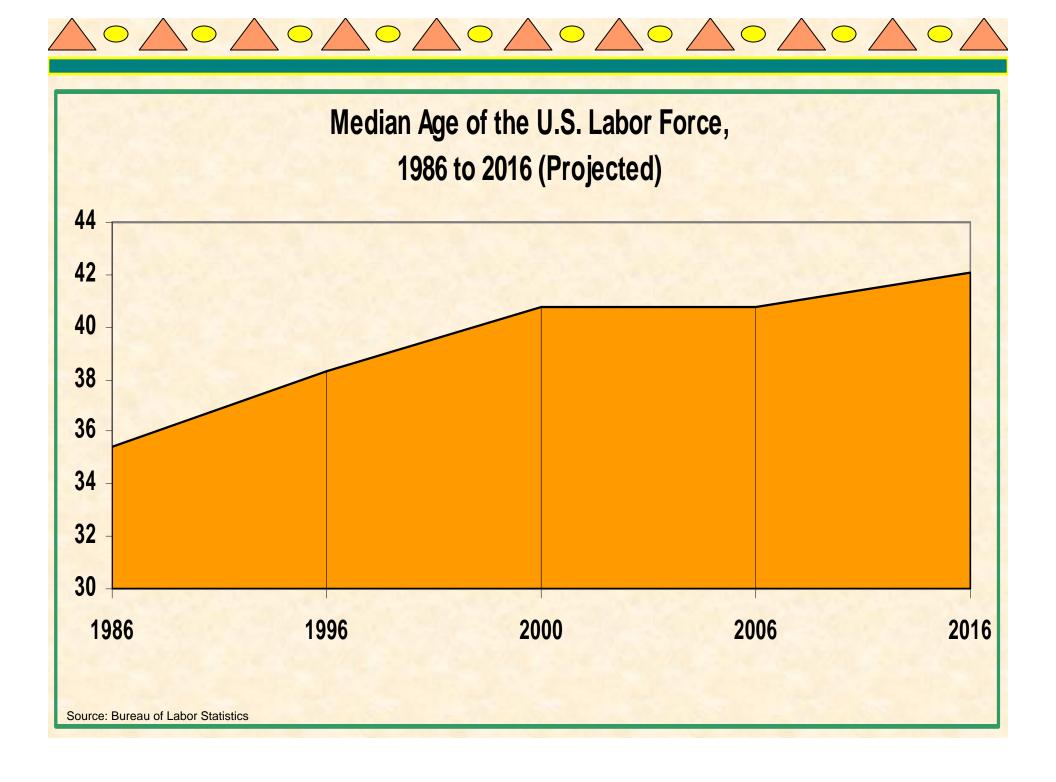
- Born Between 1946 and 1964
- This Year the Oldest Baby Boomers turn
 62 years old
- 1/3 of all Americans

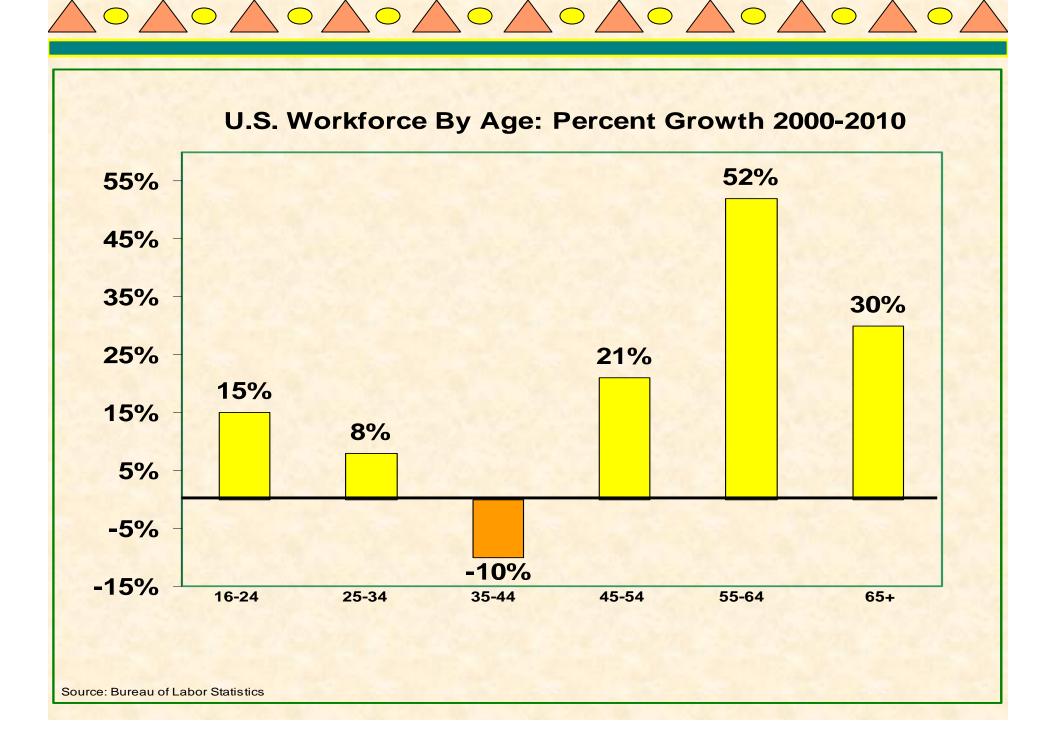


The Aging Workforce

- The Composition of the Workforce will be changing
- Dramatic Shift Toward a Higher Proportion of Older Workers





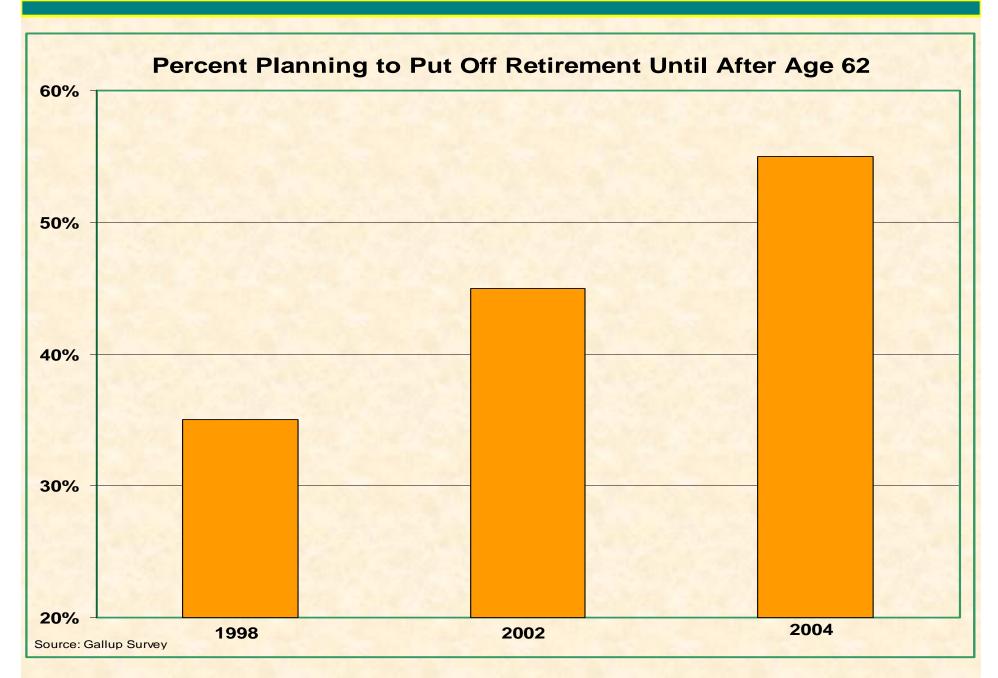




65 year olds now expect to live another 20 years.

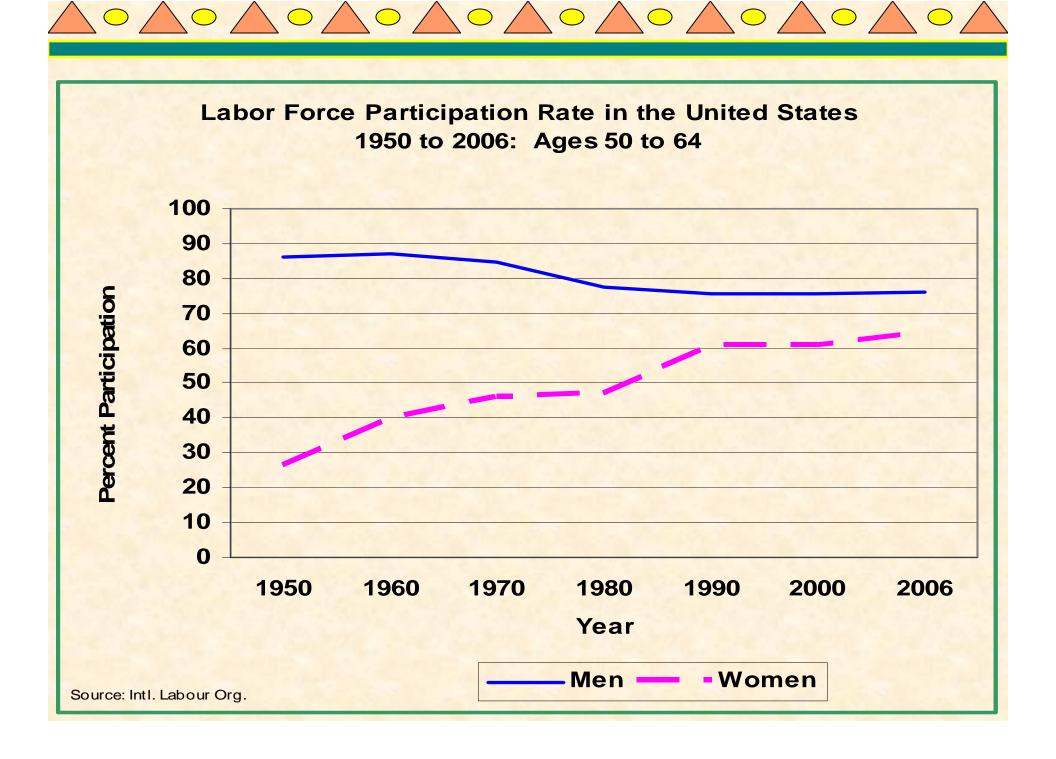
- Too long a period of reduced income
- Too long a period for unstructured free time
- Rising health care costs
- Less secure pension plans
- Shift from defined benefit to defined contribution retirement plans
- Age for full social security benefits creeping up





Labor Force Participation Rate

- Men Peaked at 86.6% in 1948
- Women Peaked at 60% in 1999
- Older Workers Increased Significantly since the late 1980's



Skills Gap Next Decade:

Only 30% of Americans are Expected to Hold College Degrees at 30 Years Old

BUT

Many More of the New Jobs Being Created Will Require a College Education

"80% of Impending Labor Shortage

Will Involve Skills, Not Number of Working Available"

Ken Dychtwald

Enrollment in Bachelor's Programs in Computer Science Dropped 40% from 2001 to 2006*

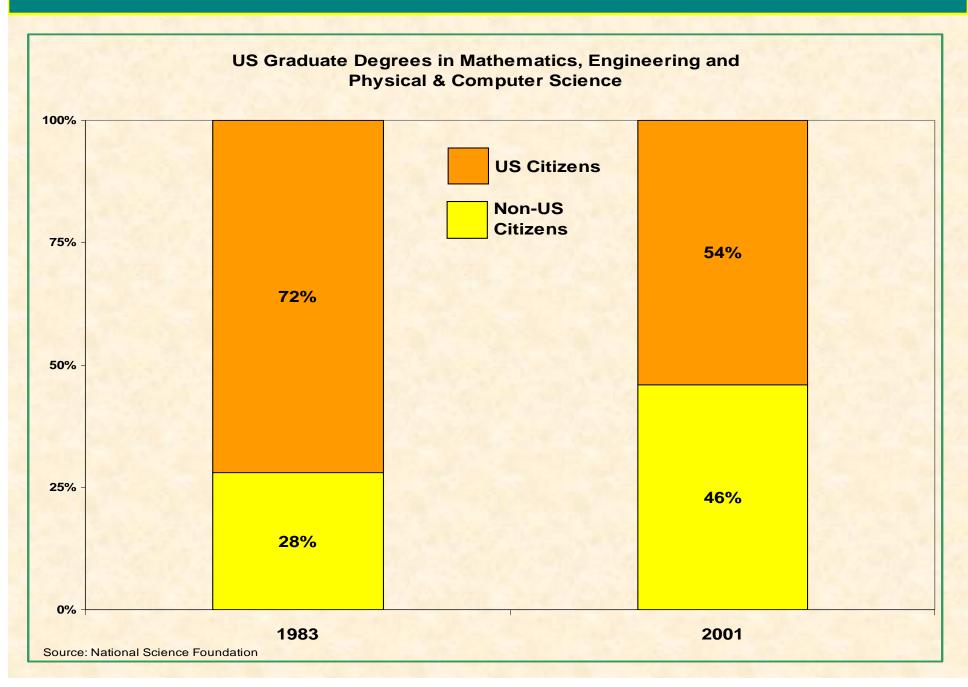
Some Students Are Shying Away
From Computer Science Degrees
Because of The Rising Risks For Job Loss in IT**

(e.g. Offshoring)

"Demand for specialized technical skills has long exceeded the supply of native-born workers with advanced degrees, and scientists and engineers from other countries fill this gap. This issue has reached a crisis point."

Bill Gates





Other Factors That May Impact Impending Labor Shortage

- Recession
- Productivity Increases
- Net Export of Jobs
- Changes in Immigration Policies

Solutions

1. Rethink Corporate Retirement Policies

Encourage talented individuals who want to work past traditional retirement age to stay.

2. Create Bell Shaped Career Path's

Create "downshifting" opportunities to retain talented individuals.

- Less Responsibility
- Less Intensity
- New Challenges



- 3. Create cyclic work schedules for project oriented positions
 - 3 months on/3 months off
 - Flexible Schedules
- 4. Create Lateral Career Opportunities
 - To enhance learning and interest avoid burnout and boredom

levels and