

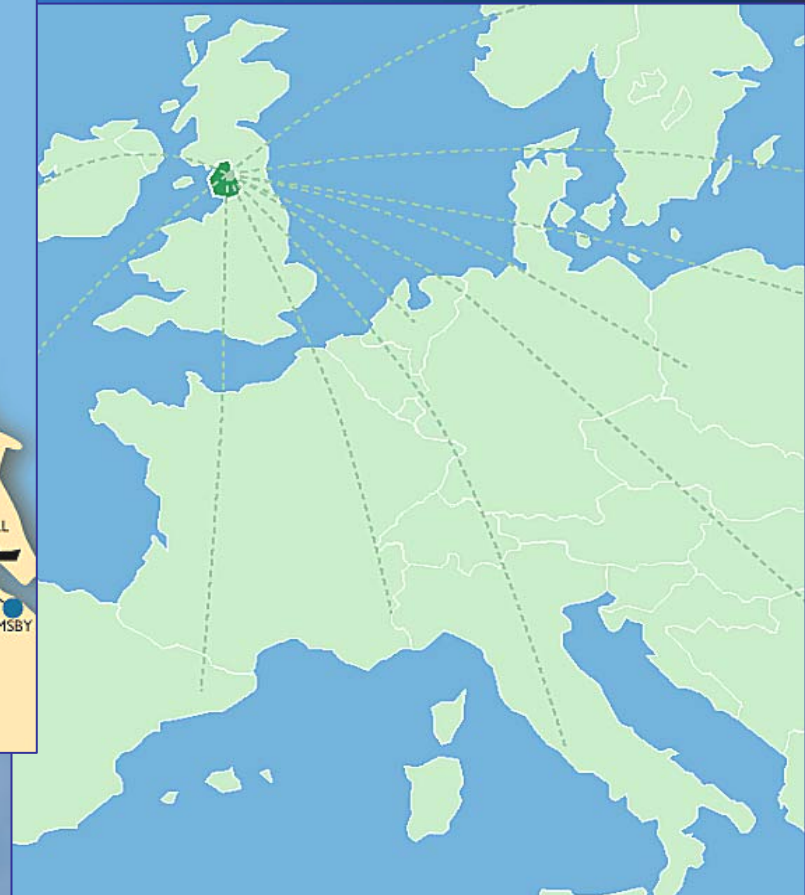


Rosie Mathisen

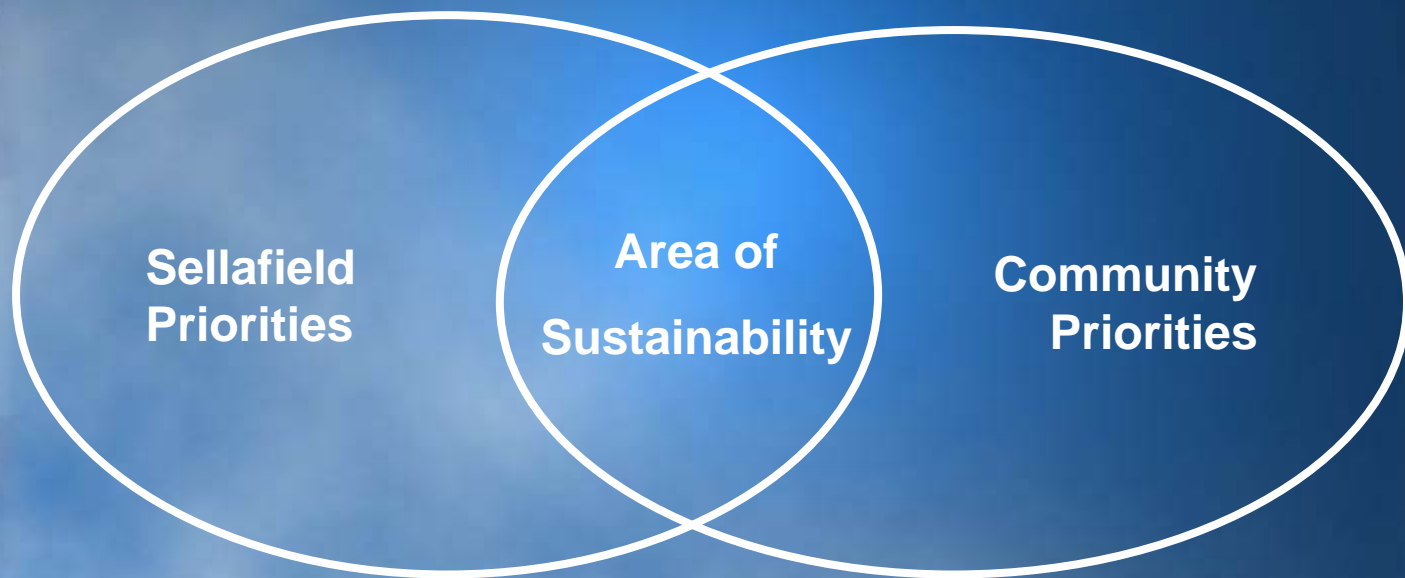
**Nuclear Opportunities
West Lakes Renaissance**

February 2007

Cumbria – UK and Europe



A Joint Approach: NDA, BNG, UKAEA, West Cumbrian Community



NDA



Sellafield, West Cumbria International Nuclear Centre

- Long term sustainable ambition
- Political commitment
- Align to emerging economic West Cumbria Master Plan
- Maximise value from global players
- Open up competitive market
- Socio-economic leverage
- Supported by NDA, BNG, UKAEA and Parent Body bidders



You'll be in good company

Westlakes Science & Technology Park



NDA HQ



International Companies in West Cumbria

CH2MHill

Fluor

Washington
Group

Bechtel

Day

Zimmerman

Jacobs

MWH Global

E2 Consulting

SEC Safety and
Ecology

Shaw Group

Exchange Monitor

Energy Solutions

Nukem

Aker Kvaerner

Studsvik

Amec NNC

Inward Investment

- Integrated team provides comprehensive business location service
- Non-bureaucratic and flexible process
- Range of appropriate offices and business units
- Short term leases if preferred
- Assimilation into nuclear cluster group
-but must demonstrate innovation in process, product or service offered
- Share in ideals for socio-economic benefits to the area
- Together we can provide the business solution for Sellafield/WestCumbria

The background of the slide is a close-up, slightly blurred image of the United States flag, showing the stars and stripes. The text is overlaid on this background.

No Set Asides but..... this is what we do to promote the supply chain

- Partnership in business development
- Dialogue and influence
- Small business support
- Contract opportunities portal
- Acknowledging the barriers
- Working with new entrants



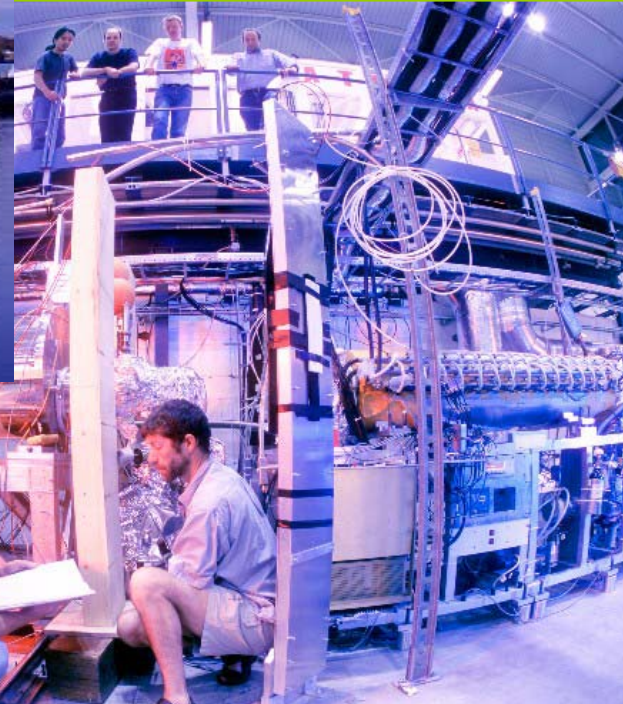
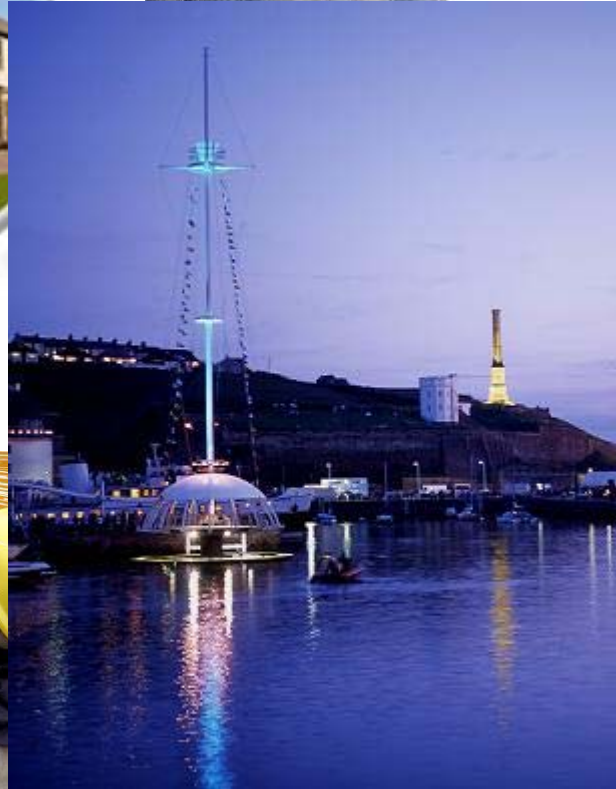
Sellafield West Cumbria: A good place to do business

- Market opportunities
- But what's your USP?
- Your European base for a global decommissioning market
- PBO bidders see Sellafield as access to other markets
- Sellafield based talent, capability and expertise
- Proven support from community partners
- Adjacent to the most environmentally attractive area of England

West Cumbria

World Class Technology

World Class Environment



The background of the slide is a close-up, slightly blurred image of the American flag, showing the stars and stripes. The text is overlaid on this background.

Experience of US companies in West Cumbria

Ingredients of success which work

- Local operations
- Networking
- Time and investment
- Business, legal, contracting

The background of the slide is a close-up, slightly blurred image of the American flag, showing the stars and stripes in shades of blue, red, and white. The text is overlaid on this background.

Expert witness

Assef Azadeh – Energy Solutions

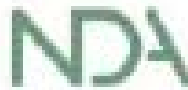
- Niche services through procurement channels – CTM, OJEU, NDA - without moving?
- You need to have a presence
- Be prepared to commit and wait; take the long term view; the area has a long term nuclear future
- Invest before expecting results
- Good infrastructure to help you set up business
 - Public and Private



Expert witness

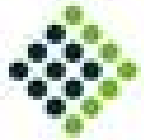
Rich Creed – E2 Consulting

- UK procurement landscape very different for small companies – no set-asides
- Have to go against the big boys or team up
- UK companies only just starting to team
- To get on teams – go through your own US contacts here and in UK
- Bureaucracy is onerous – personal and business – set your expectations differently
- Cost of living is expensive – not just the exchange rate
- It's a good place to live
- Good long term opportunities



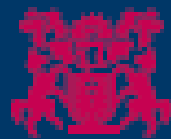
NDA

Nuclear
Decommissioning
Authority



British Nuclear Group

Intelligent nuclear clean-up



UKAEA

WEST LAKES RENAISSANCE

